

GEORGIA PORTS AUTHORITY

# AnchorAge

SUMMER 2013 • VOL. 60  
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## **SUPER-SIZED CRANES** *arrive in* **SAVANNAH**

*Ocean Service Shake-up Good for GPA  
Toyota, Subaru Choose Georgia*



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**ROBERT C. MORRIS**  
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GEORGIA PORTS AUTHORITY  
ANCHORAGE  
P.O. Box 2406  
Savannah, GA 31402  
Phone: (912) 964-3855  
Toll Free: (800) 342-8012  
Fax: (912) 964-3921  
[corporatecommunications@gaports.com](mailto:corporatecommunications@gaports.com)

**About the cover:**  
Four new super post-Panamax ship-to-shore cranes navigate the Savannah River channel on their way to the Port of Savannah's Garden City Terminal.

# Georgia Ports Authority



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# Perspective: Curtis J. Foltz

## *Savannah's All The Buzz*



**G**eorgia's ports provide more efficient service on-terminal, connecting cargo to a superior road and rail network that helps customers save money and reach markets faster.

That's the message shared by an array of clients at the GPA, companies moving everything from produce to cars. For instance, the Port of Savannah now handles blueberry imports from Chile, shipments that keep fresh berries in stores even after the growing season has ended in the U.S.

Why Savannah? Alan Abe, East Coast general manager at Giumarra International Berry put it this way, "Saving money going north and west is the reason we are here. The Port of Savannah has a streamlined flow which is very fast and efficient, and it's only five minutes from I-95. Also, the GPA gives us a high level of customer service."

More companies are discovering Georgia's greater efficiencies. In just the last six months, we've heard from the following:

**Don Schoenl**, Nordic Cold Storage CEO: "Our facility is located at I-95 and Jimmy DeLoach Parkway, six miles from the Port of Savannah, and provides our customers convenient access to the port and interstate highways."

**Travis Torre**, logistics director for medical

supplier Dukal: "Our new central distribution center in Savannah will provide closer proximity to our customers at reduced container rates and distribution costs."

**Arnold Kamler**, CEO of Kent Bicycles: "We have been warehousing solely in Los Angeles and were looking for a strategic location for our second distribution point, and Savannah worked out with the best metrics."

**Larry Strug**, U.S. transportation manager for Subaru, said the carmaker chose Brunswick as its gateway into the Southeast because of the services available there: "We accessorize our vehicles and put certain options on them at ports. We think it gives us an advantage in the marketplace for customers to be able to somewhat customize their vehicles."

**Larry Monaghan**, senior VP for appliance maker Haier: "(Our) projected growth pattern coincides with the already approved work on deepening the Savannah port and the opening of the new Panama Canal. Once both of these major projects are completed, we believe that Savannah will become the destination port for distribution into the Eastern U.S."

**Mark Ferzacca**, assistant VP of sales for Matson Logistics: "Our new operation expands on our ability to move retail goods in through the Port of Savannah. More companies are using East Coast distribution centers to have their product closer to a rapidly growing regional market."

You can't buy testimonials like these. Many organizations talk about commitment to customer service. But at GPA, our superior infrastructure, practices and people make that commitment a reality every day.

Curtis J. Foltz, GPA's Executive Director

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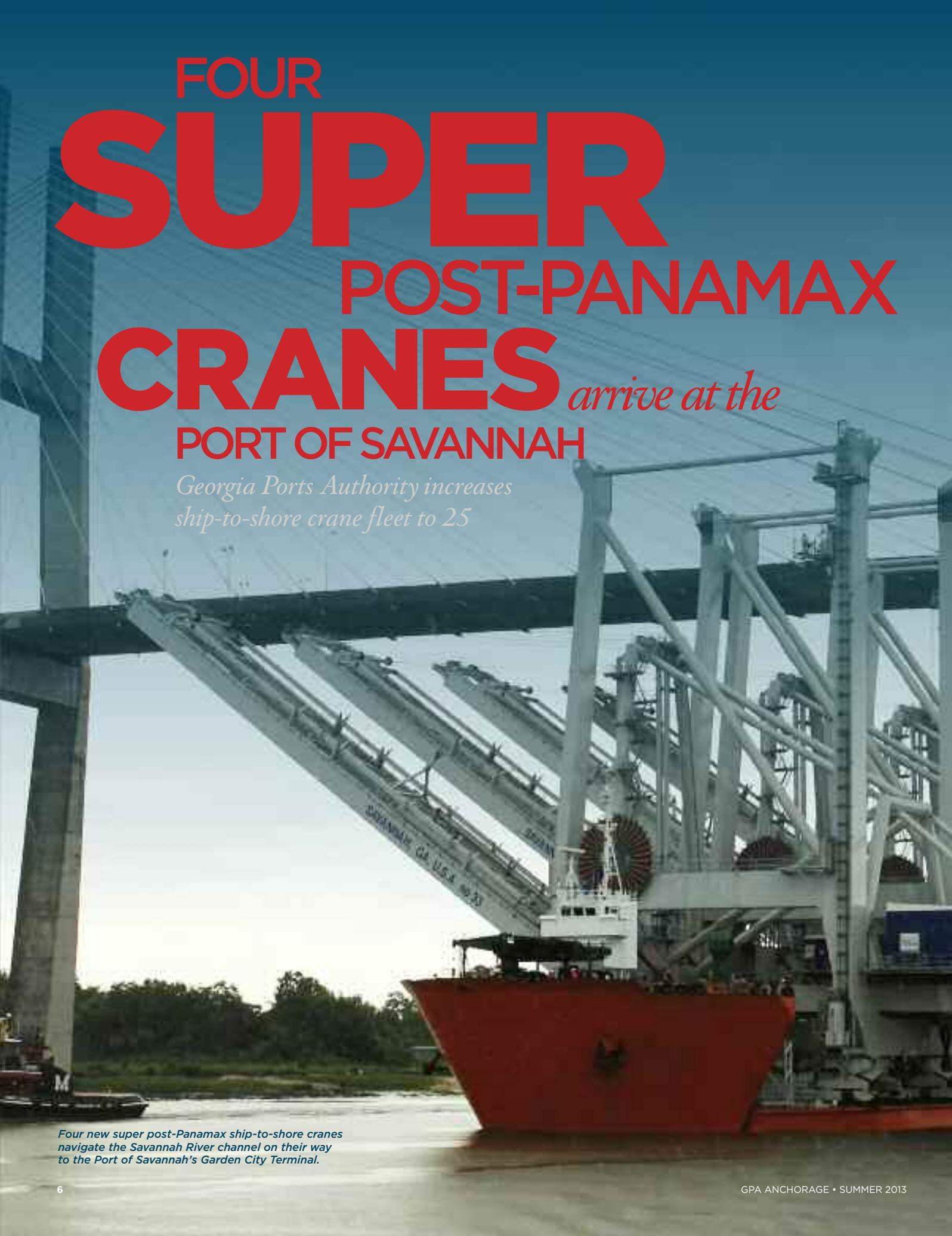
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**FOUR  
SUPER  
POST-PANAMAX  
CRANES** *arrive at the*  
**PORT OF SAVANNAH**

*Georgia Ports Authority increases  
ship-to-shore crane fleet to 25*

*Four new super post-Panamax ship-to-shore cranes  
navigate the Savannah River channel on their way  
to the Port of Savannah's Garden City Terminal.*

**F**our massive new ship-to-shore cranes have arrived at Georgia Ports Authority's Garden City Terminal, bringing the total number of electric-powered container cranes to 25 - the most of any single terminal in the U.S.

"These new super-post Panamax cranes further enhance the cargo handling efficiency at the fourth-busiest container terminal in the nation," said GPA Executive Director Curtis Foltz. "Combined with the largest single container terminal in North America and two Class I railroads on site, these cranes will make the customer experience even smoother."

Designed by Konecranes of Finland and assembled in Nantong, China, these enormous cranes can reach across vessels

22 containers wide and lift cargo weighing up to 65 long tons to a height of 136 feet above the dock. Each crane weighs 1,388 tons and measures 433 feet wide and 185 feet tall.

"Like our other cranes, these machines will generate their own power for 18 minutes out of every hour of operation by capturing energy while lowering containers," Foltz said.

Of the GPA's current fleet of cranes, nine are post-Panamax (accommodating the largest vessels capable of transiting the Panama Canal) and 16 are super post-Panamax (for vessels too large to transit Panama). The cranes operate over a dock featuring 9,700 feet of contiguous berth space.

The arrival of the new super post-Panamax cranes fulfills an order the GPA placed with Konecranes in 2011. The crane purchase, along with the planned Savannah Harbor deepening, anticipates a move in the world fleet toward larger ships.

Port officials said the improvements to the Port of Savannah's crane fleet demonstrate the GPA's commitment to expand capacity, provide more opportunities for growth and greater flexibility to meet customer needs.

"Savannah leads the Southeast in containerized cargo," said GPA Board Chairman Robert Jepson. "These improvements to our landside infrastructure will complement the planned harbor deepening to ensure Savannah's premier status in moving U.S. exports to the global marketplace."

**SUPER POST-PANAMAX SHIP-TO-SHORE CRANE FACTS**

- GPA ordered the four new super post-Panamax cranes in 2011.
- Designed by Konecranes of Finland. Built in Nantong, China.
- Left China in the first week of May.

**REACH**  
22 containers wide (about 200 feet)

**LIFT CAPACITY**  
Up to 65 long tons

**LIFT HEIGHT**  
136 feet above the dock

- Each crane weighs 1,388 tons, and is 433 feet wide and 185 feet tall.
- Generate their own power for 18 minutes out of every hour of operation by capturing energy while lowering containers.
- Fleet now includes 25 electric powered ship-to-shore cranes:
  - 9 post-Panamax
    - 3 Kocks w/ 100-foot lift, 16 container reach, 40 LT lift capacity
    - 6 raised Kone cranes w/ 120-foot lift, 18 container reach, 50 long ton lift capacity

- 16 super post-Panamax
  - 12 older cranes have 120-foot lift, 22 container reach and 65LT capacity
  - 4 new cranes have 136-foot lift, 22 container reach and 65LT capacity

- The cranes operate over a dock featuring 9,700 feet of contiguous berth space.
- At 1,200 acres, Garden City is the largest single-terminal operation in the U.S.
- New cranes help prepare Savannah for larger class of container vessels, expected to increase in number after the expanded Panama Canal opens in 2015.

**ABOUT KONECRANES**

Konecranes is a world-leading group of Lifting Businesses™, serving a broad range of customers, including manufacturing and process industries, shipyards, ports and terminals. Konecranes provides productivity-enhancing lifting solutions as well as services for lifting equipment and machine tools of all makes. In 2012, Group sales totaled €2,170 million. The Group has 12,100 employees, at 626 locations in 48 countries. Konecranes is listed on NASDAQ OMX Helsinki (symbol: KCRIV).

# FIRST TOYOTAS

*shipped from* GEORGIA to  
RUSSIA, UKRAINE

*Venza Crossovers made in America*



The K Line vessel *California Highway* set sail for Russia and Ukraine May 2, carrying the first Toyota Venzas exported through the Port of Brunswick, Ga.

“The export of American-built Venzas to Russia and Ukraine further solidifies Toyota’s commitment to establishing its U.S. manufacturing operations as a key supplier of vehicles for global markets,” said Corinne Akahoshi, National Manager of Marine Logistics Operations at Toyota Motor Sales, U.S.A., Inc. “We are proud to partner with the Georgia Ports Authority and all other parties involved, and are grateful for their support of this initiative.”

The new Toyota Venzas are produced at the company’s Georgetown, Ky., plant, which employs about 6,600 people and represents a \$6 billion investment. The Georgetown plant is the company’s largest manufacturing facility outside of Japan.

The Port of Brunswick’s Colonel’s Island Terminal is the nation’s third busiest autoport, handling 612,489 auto and machinery units in calendar year 2012.

“Toyota, a new client for the Georgia Ports Authority, joins 20 other domestic and foreign carmakers who use the Port of Brunswick,” said GPA Executive Director

Curtis Foltz. “Increasingly, Brunswick is a critical gateway for American-made vehicles entering the global marketplace.”

Through March of the current fiscal year, Brunswick has handled 458,061 units of auto and machinery cargo, an increase of 18 percent over the 388,061 handled over the same period in the previous fiscal year.

“Because of our direct interstate access and two Class I rail services, we can move exports from inland factories more efficiently, as well as move import cargo to destinations across the Southeast,” Foltz said.

International Auto Processing was instrumental in winning the Toyota business, and will thus serve as Toyota’s auto processor.

“Toyota’s decision to go with the Port of Brunswick is a testament to the level of service that auto manufacturers can expect here in Georgia,” said IAP President and CEO Robert Miller. IAP is the original auto processing company on Colonel’s Island, and its operations today encompass more than 200,000 square feet of processing facilities and 255 acres of storage and processing area on Colonel’s Island, with more than 200 employees.

The port features four other auto

## ABOUT TOYOTA

Toyota (NYSE:TM) established operations in the United States in 1957 and currently operates 10 manufacturing plants. There are more than 1,500 Toyota, Lexus and Scion dealerships in the United States, which sold more than 2 million vehicles in 2012. Toyota directly employs over 31,000 in the United States and its investment here is currently valued at more than \$19.5 billion, including sales and manufacturing operations, research and development, financial services and design. Toyota’s annual purchasing of parts, materials, goods and services from U.S. suppliers totals over \$27.5 billion. For more information about Toyota, visit - [www.toyota.com](http://www.toyota.com), [www.toyotanewsroom.com](http://www.toyotanewsroom.com) or [www.toyotainaction.com](http://www.toyotainaction.com).

processors in addition to IAP.

The Port of Brunswick handles approximately 10 percent of all U.S. roll-on/roll-off trade, and 12 percent of U.S. Ro/Ro imports. The port ranks third in the nation for auto and machinery trade, serving nearly two dozen domestic and foreign carmakers, as well as heavy equipment producers.



Officials celebrated the first Toyota Venzas exported from the Port of Brunswick. Left to right: Yuji Tomokiyo, Senior Executive Coordinator for Toyota; Bill Dawson, GPA’s Brunswick General Manager; Corinne Akahoshi, National Marine Export Manager for Toyota; Bob Miller, President of International Auto Processing; Ray Leonard, VP Pacific Region, Car Carrier Division for “K” Line America; Bill Jakubsen, GPA Global Manager of Ro-Ro Bulk and General Cargo, and Scott Heimer, Export Manager for Toyota.

## Automaker to move five models through Georgia Ro/Ro facility

**S**ubaru has chosen Georgia as its gateway into the Southeastern U.S., and will soon start importing five of its models through the Port of Brunswick.

"It is significant that Brunswick is Subaru's first port of entry in the Southeastern U.S.," said Georgia Ports Authority Executive Director Curtis Foltz. "The efficiency of service from the GPA and our partners in auto processing, as well as Brunswick's speed to important markets, makes Georgia the smart choice for roll-on/roll-off cargo."

Subaru National Transportation Manager Larry Strug said the deepwater port at Brunswick will serve two zones in Subaru's national distribution network. The zones cover an area from North Carolina to Florida. Other import terminals include Vancouver, Wash., Richmond, Calif., and Baltimore, Md.

The Japanese-based carmaker announced at a national dealer meeting that it will move 15,000 vehicles through Georgia annually. Models include the Forester, Crosstrek, Impreza, WRX STI and BRZ. Shipments are set to begin in mid-July, carried by shipping line NYK.

An assembly plant in Lafayette, Ind., produces the Legacy, Outback and Tribeca models sold in the U.S. Strug said the company looked at other ports, but settled on Brunswick.

"We liked what we saw. We liked what we heard from other manufacturers," Strug said. "We're very much about quality. We're very much about ensuring that our customers have a little different vehicle."

That focus on satisfying individual tastes is what led Subaru to choose the GPA facility.

"We accessorize our vehicles and put certain options on them at ports," Strug said. "We think it gives us an advantage in the marketplace for customers to be able to somewhat customize their vehicles."

Volvo is already doing something similar

at Brunswick, and Strug saw an opportunity to take advantage of existing systems. He added that Subaru's business model of customizing cars at ports means more local jobs will be added. WWL Vehicle Services Americas won the auto processing contract.

"WWL Vehicle Services Americas is pleased to be selected by Subaru as the vehicle processing provider of choice at the Port of Brunswick," said John Felitto, President and CEO of WWL Vehicle Services Americas. "Brunswick plays an important role in entry to the Southeastern U.S. auto market. WWL Vehicle Services Americas operates its state of the art auto processing facility at the Port of Brunswick to support manufacturer needs such as this."

*"We liked what we saw. We liked what we heard from other manufacturers."*

*- Larry Strug, Subaru National Transportation Manager*

GPA Board Chairman Robert Jepson said several factors make Brunswick attractive to carmakers.

"The three Colonel's Island Ro/Ro berths and five on-terminal auto processors mean Brunswick has the capacity to quickly move roll-on/roll-off cargo," Jepson said. "Additionally, immediate access to I-95 puts 44 percent of the U.S. population within a one- to two-day drive."

The terminal also offers expedited delivery by rail to the major population centers of Atlanta, Birmingham, Charlotte, Memphis and Orlando.

"Further, our customer service is world class," Jepson said. "The GPA's Client Relations Center is unparalleled in the industry, allowing port users to resolve issues with a single phone call."

*The Subaru Crosstrek is one of five Subaru models that will be imported through the Port of Brunswick. (Photo courtesy Subaru)*



# BRUNSWICK IS SUBARU'S SOUTHEAST

GATEWAY TO THE





# NORDIC COLD STORAGE BLASTS INTO SAVANNAH

New convertible temperature-controlled storage and blast facility is open for business





*“Nordic’s announcement extends the Port of Savannah’s ability to support Georgia’s vital agricultural industry, in particular, our poultry producers.”*

*- Curtis J. Foltz,  
GPA Executive Director*



**N**ordic Cold Storage has opened the first phase of its state-of-the-art storage and blast facility, located just minutes from the Port of Savannah, the second busiest export facility in the U.S.

The site has over 200,000 square-feet of convertible temperature-controlled storage space and is capable of blasting more than 10 million pounds of product, ranging from fresh poultry to produce, per week. This \$30 million facility currently employs 150 workers, but Nordic plans a second phase by the end of the year, which will mirror the existing infrastructure. The cold storage warehouse began receiving its first shipments this month.

“Nordic’s announcement extends the Port of Savannah’s ability to support Georgia’s vital agricultural industry, in particular, our poultry producers,” said Curtis Foltz, Georgia Ports Authority’s Executive Director. “The Georgia Ports Authority handles nearly 40 percent of the nation’s containerized poultry exports, and quality providers like Nordic will give shippers more cost effective options for moving refrigerated commodities to and from international markets.”

The Port of Savannah contributes significantly to promoting American businesses in the global marketplace. Last year alone, the GPA saw a 3.9% increase in refrigerated cargo exports, totaling nearly 108,000 TEUs, or twenty-foot equivalent container units. More than 80 cold storage facilities around the state rely on the Port of Savannah, with a combined storage capacity greater than 16 million square feet.

**“Our Savannah facility is a reflection of Nordic’s commitment to meet the temperature-controlled supply chain requirements that our customers want today and will need tomorrow,”** said Don Schoenl, President and Chief Executive Officer of Nordic. “Our facility is located at I-95 and Jimmy DeLoach Parkway, only six miles from the Port of Savannah, and provides our customers convenient access to the port and interstate highways.”

Ross Maple, Nordic’s Director of Business Strategy said the project was made possible through the support and pro-business attitude of Nordic’s partners at the Georgia Department of Economic Development, the Savannah Economic Development Authority, the Georgia Ports Authority, Georgia Power, Georgia Quick Start, and the City of Pooler.

“Nordic’s commitment to build additional off-terminal freezer and temperature-controlled cold storage capacity, along with the GPA’s ongoing work to expand on-terminal capacity for refrigerated cargo, will strengthen Georgia’s position in the marketplace,” said Foltz.

Georgia Ports Authority’s Garden City Terminal currently has 64 refrigerated cargo racks online. The GPA is adding an additional 20 racks, allowing for the accommodation of 2,016 containers. In the last seven years, refrigerated cargo exports through the Port of Savannah have increased 130 percent.

“These numbers show the extent to which commerce has chosen Georgia as the gateway to global trade. The Georgia Ports Authority’s economic impact extends well beyond state lines. Efficient access to world markets through Georgia’s deepwater ports means our customers are poised for progress,” said Robert Jepson, Georgia Ports Authority Board Chairman.

## ABOUT NORDIC LOGISTICS AND WAREHOUSING, LLC

**Nordic is the second largest cold storage operator in the Southeast and the eighth largest in the North America. Based in Atlanta, Nordic specializes in providing cold storage and distribution services to major food producers, distributors, retailers and other blue chip customers. The company operates 14 facilities in Alabama, Georgia, Mississippi, North Carolina and South Carolina, which together comprise more than 70 million cubic feet of temperature-controlled storage space.**

# INTERNATIONAL AGRIBUSINESS CONFERENCE & EXPO

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- ▶ SUSTA Marketing Programs and Incentives
- ▶ Pricing Your Product for Export
- ▶ State of Georgia Exports & Impact on Agriculture
- ▶ Delivering Your Product to Your International Buyer
- ▶ Export Controls and Selling to Sanctioned Countries
- ▶ Financing Your Export Transaction

**Sponsorship and Exhibit Opportunities Available**

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Meet international trade representatives; attend educational forums, workshops, and exhibits. Enjoy historic Savannah, visit the Savannah Ports, and enjoy a farm tour and other entertainment. Learn about exporting and the latest practices in processing value-added agricultural products for export.

**Pre-Conference Farm Tour**  
Tuesday, September 24, 2013  
8 a.m. to 3 p.m.  
Pre-Conference Tour Fee: \$50

Leaving from Savannah, GA in the morning and returning mid-afternoon.

The farm tour is a day-long event that includes multiple stops at operations in Southeast Georgia that are involved in producing, processing, and packaging agricultural products for export.



**Post-Conference Georgia Ports Tour**  
Friday, September 27, 2013  
9:30 a.m. to 11 a.m.  
Post-Conference Tour Fee: \$50

There is no charge for the tour but a \$50 transportation fee must be paid in advance to Georgia Southern University at the time of registration. Registration information will be provided in advance to the Georgia Ports Authority and you must present a photo id in order to gain entrance to the port facility.

Visit the Port of Savannah, and tour the United States' fourth largest container port, Garden City Terminal. At 1,200 acres, Garden City Terminal is North America's largest single-terminal container facility.



A COLLABORATION WITH GEORGIA SOUTHERN UNIVERSITY AND THE UNIVERSITY OF GEORGIA

For registration information call toll free 1.855.478.5551 or visit our website at [iace.us.com](http://iace.us.com)

# Dukal, OHL Enter Savannah Market



**D**ukal Corporation, a leading supplier of disposable medical products, has chosen the Port of Savannah as its major port of entry, and established new distribution center space in Savannah.

“Our new central distribution center in Savannah will provide closer proximity to our customers at reduced container rates and distribution costs,” said Travis Torre, director of logistics for Dukal.

Dukal has contracted for 140,000 square feet at a Tremont Road location in Savannah, in close proximity to Interstate 95 (north-south) and I-16 (east-west). The space features 32-foot clearance and 32 dock doors. Falcon Transport will handle drayage from the port to the warehouse, a distance less than six miles.

“Dukal’s decision to form its East Coast distribution center in Savannah puts the company in a prime location to more efficiently reach one of the fastest growing markets in the nation,” said Georgia Ports Authority Executive Director Curtis Foltz.

Dukal will join a growing number of cargo owners who have located in Savannah. The port’s logistics network includes two Class I railroads on terminal and a hub of 4 million square feet of available distribution center space.

“Georgia’s logistics network of road, rail and ocean transport is unsurpassed in the United States,” said GPA Board Chairman Robert Jepson. “Cargo handling at

*“Our new central distribution center in Savannah will provide closer proximity to our customers at reduced container rates and distribution costs,”*

*- Travis Torre, Dukal Director of Logistics*

Georgia’s deepwater ports in Brunswick and Savannah sets the industry standard in efficiency and cost effectiveness.”

Dukal has contracted with third party logistics (3PL) provider OHL to run the distribution center. The Dukal location is OHL’s first foray into the Savannah market, although the logistics provider is well established in Atlanta. OHL has a companywide network of 32 million square feet of warehouse space.

“The Savannah operation will serve everything east of Texas and up to Montana,” Torre said. Dukal Corporation provides bandages, surgical supplies and hygiene items for four markets: medical, dental, health spa and veterinary clinics.

## ABOUT DUKAL

Since 1991, DUKAL Corporation has been a privately held supplier of disposable medical products based in Ronkonkoma, NY. The company produces its products through strategic manufacturing partnerships with a focus on high quality and is dedicated to providing best in class products and supply chain solutions to its customers. DUKAL products are used every day by healthcare professionals in acute care, primary care, long-term care, dental and veterinary settings, and can be found in consumer, industrial and safety outlets throughout North America and Europe. Find more information at [www.dukal.com](http://www.dukal.com).

## ABOUT OHL

OHL is one of the largest 3PLs in the world, providing integrated global supply chain management solutions including transportation, warehousing, customs brokerage, freight forwarding, and import and export consulting services. OHL operates more than 130 value-added distribution centers, offers comprehensive transportation management services, employs nearly 7,000, and has offices worldwide. OHL has expertise in direct-to-consumer fulfillment, serves a wide range of business sectors from specialty retail to manufacturing, and specializes in the apparel, electronics, printing, food and beverage, and consumer packaged goods industries. Find more information [www.ohl.com](http://www.ohl.com).



# Kent Bicycles

## *roll into Savannah*

*GPA to move more than a million bikes per year*

**K**ent Bicycles has rolled into Savannah in a big way, with plans to move more than a million units a year through the deepwater port.

“We have been warehousing solely in Los Angeles and were looking for a strategic location for our second distribution point, and Savannah worked out with the best metrics,” said Arnold Kamler, CEO of Kent International.

Kamler said the company will move about 1.3 million bicycles per year through its Savannah distribution center, equating to about 7,000 twenty-foot equivalent container units (TEUs) annually.

“Kent’s decision to locate its East Coast distribution center in Savannah will provide cost-effective and reliable access to 44 percent of the U.S. population,” said Georgia Ports Authority Executive Director Curtis Foltz.

Kent has contracted with third-party logistics provider Schneider Port Logistics, with warehousing space flexing to accommodate the number of units on site.

“This new hub in our distribution network will serve the Northeast,

Southeast, Midwest and the Southwest as far as Texas,” Kamler said.

Dan Flaherty, vice president and general manager at Schneider Port Logistics, said Kent’s East Coast distribution center will place their products closer to a rapidly growing regional market, and provide more economical reach into the hinterlands.

“Importing into the Port of Savannah and warehousing right outside of it provides Kent advantages on transportation costs as well as speed to their key markets North and South,” Flaherty said.

Schneider is serving Kent from its 840,000 square-foot, 140-door Grange Road campus, which is half a mile from the Port of Savannah’s main gate, seven miles from Interstate 95, and six miles from I-16.

“Our new Savannah distribution center, with its strategic location and flexible warehouse space, directly aligns with our commitment to fast, efficient service to our customers and retail partners,” Kamler said.

Kent bicycles are sold by major retailers including Target, Walmart and Toys R Us, as well as online outlets such as Amazon.com. The units imported through Savannah are made in China and Taiwan.

GPA Board Chairman Robert Jepson said when companies like Kent decide to distribute goods from Georgia, it supports jobs in the logistics industry and beyond – but it also makes good business sense for the company.

“The Port of Savannah’s location as the most westerly of the Atlantic Coast ports makes it the gateway of choice for markets such as Atlanta, Birmingham, Memphis, Louisville, Charlotte and beyond,” Jepson said.

### ABOUT SCHNEIDER

Schneider National, Inc. provides truckload, logistics and intermodal services. Offering a broad portfolio of services, Schneider National’s solutions include Van Truckload, Dedicated, Regional, Bulk, Intermodal, Transportation Management, Supply Chain Management, and Port Logistics services. Headquartered in Green Bay, Wis., Schneider National has provided expert transportation and logistics solutions for over 76 years. A \$3.5 billion company, Schneider National provides services throughout North America and China.



*Cort Atkinson is co-founder  
and CEO of Ocean Exchange*

# OCEAN *exchange*

## *Saving Money While Saving the World*

**G**lobally, innovators are developing new solutions to better shepherd natural resources, control costs and become more productive.

But many of these innovators are stymied by a lack of funding or the inability to put their ideas in front of the right people. That's where the Ocean Exchange comes in.

Founded in 2010, the Ocean Exchange unites worldwide organizations across multiple disciplines to accelerate awareness and adoption of solutions that positively impact environment, economies and health. Part of that effort includes a call for entries, which are judged in competition each year.

"The spark came from the business community in Savannah that is committed to all aspects of the ocean, whether that's the ocean for itself and its beauty, its recreational use or its business use," said Cort Atkinson, co-founder and CEO of the exchange. "They were committed to showing the positive work businesses and individuals were doing relative to the ocean."

Atkinson said Savannah's history of innovation, combined with its international trade connections, make it the perfect hub to showcase game-changing innovations to an influential audience.

The theme for 2013, "Leap to Zero+," encourages all people to generate economic growth and increased productivity while reducing, ideally to zero, the use of nature's resources and waste.

"Our board felt that there were more solutions we could be showcasing in this area, and these solutions are important and time critical to everyone," Atkinson said.

### **SUBMISSION CATEGORIES**

There are two submission categories. Solution creators seeking financial

support can register to compete to be one of the top 10 entries chosen to present at the Exchange in Savannah, Ga., on Sept. 30 and Oct. 1 2013. Invited delegates will then vote for the winners of:

- The Gulfstream Navigator Award 2013. \$100,000 is given to the Solution that best demonstrates the greatest potential to LEAP TO ZERO+ with applicability across multiple industries generating positive impact on the environment, economies and health.

- The WWL Orcelle Award 2013. \$100,000 is given to the solution that makes shipping and logistics more sustainable by advancing zero-emissions marine transport and technologies that are commercially viable.

"We have just concluded our call for solutions from entrepreneurs – organizations and individuals who want to compete for the \$100,000 awards," Atkinson said. "The number and caliber of solutions that we have are phenomenal. We have so many solutions that are transformative. Each year keeps getting better. We're very excited about it." The second category is for Industry Excellence Awards (registration open until July 18, 2013 11:59pm GMT).

Corporations and organizations with solutions registered in the Ocean Exchange Gallery are automatically considered for the Excellence Awards. The top three solutions chosen by the global review panel will be invited to present at the opening reception on Sept. 29, 2013.

To learn more, visit [www.oceanexchange.org](http://www.oceanexchange.org).

### **MAJOR SPONSORS**

After landing a new major sponsor, the Ocean Exchange doubled its prize money in 2012 to \$200,000.

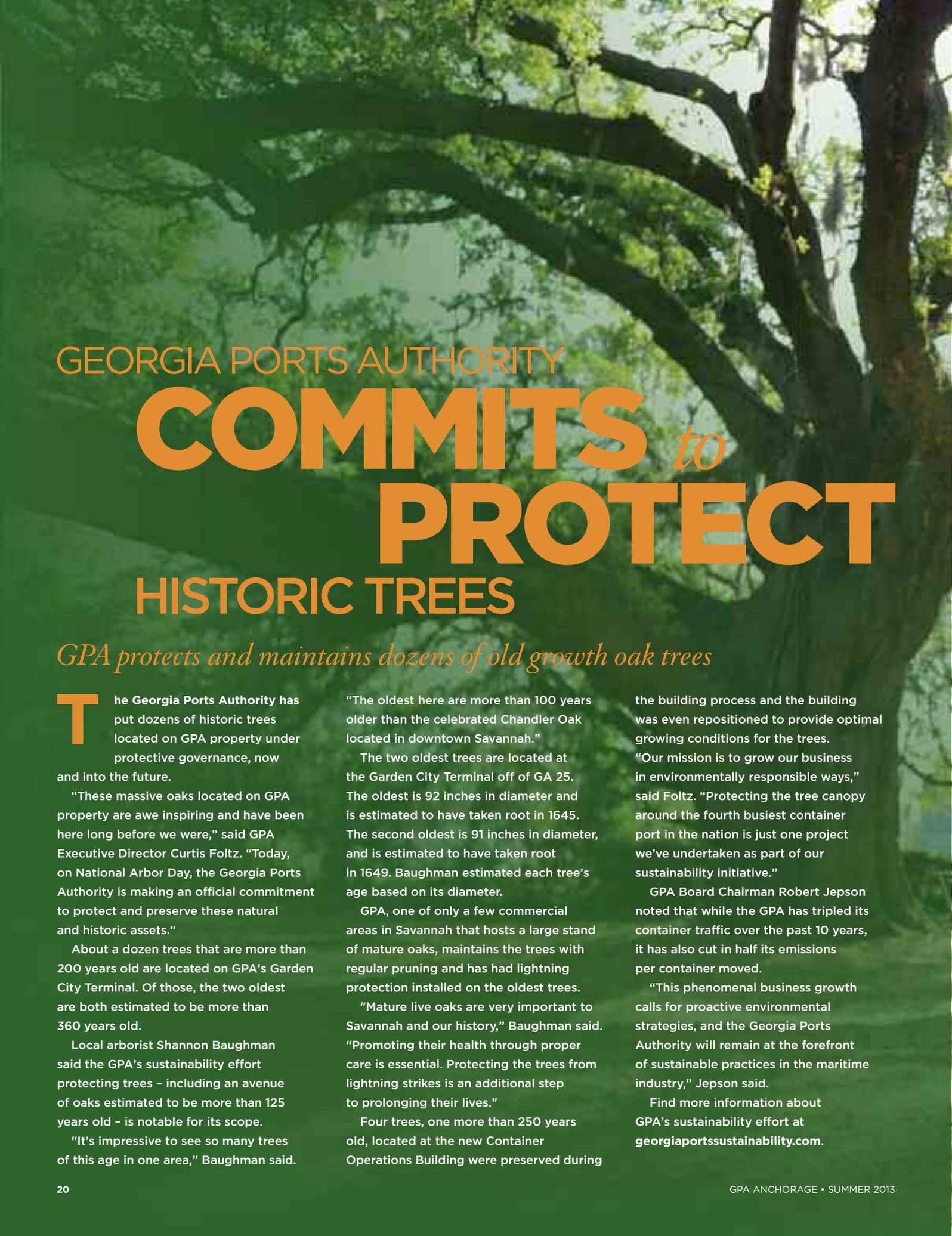
In addition to the \$100,000 Gulfstream

Navigator Award, the competition now features the \$100,000 Wallenius Wilhelmsen Logistics Orcelle Award. Originally established by shipping line company Wallenius Wilhelmsen Logistics in 2008, WWL chose to partner with the Ocean Exchange because of its belief in the organization's mission and ability to reach a diverse audience of solutions creators.

While the award funded by jet maker Gulfstream goes to environmental solutions that apply across multiple industries, the WWL Orcelle award targets solutions that make shipping and logistics more sustainable by advancing zero-emissions marine transport and technologies that are commercially viable.

Atkinson said for 2013, the Ocean Exchange board is excited to add the Savannah Economic Development Authority and its World Trade Center operation to its list of partners. In addition to providing financial support, the organization is providing greater international reach. SEDA is tapping into the global World Trade Center organization to identify delegates to come to the solutions exchange meeting, and helping Ocean Exchange connect with innovators and other funders.

Also new this year is an international online solutions database. Individuals or organizations can upload ideas to the directory that constitute positive developments for the environment, economic development and health. The directory, slated to be operative by September, will help businesses reach their corporate responsibility goals by sharing their solutions with the public. Details on the directory are available on the Ocean Exchange website. Descriptions of all 2013 Ocean Exchange submissions will be included online.



# GEORGIA PORTS AUTHORITY COMMITTS *to* PROTECT HISTORIC TREES

*GPA protects and maintains dozens of old growth oak trees*

**T**he Georgia Ports Authority has put dozens of historic trees located on GPA property under protective governance, now and into the future.

“These massive oaks located on GPA property are awe inspiring and have been here long before we were,” said GPA Executive Director Curtis Foltz. “Today, on National Arbor Day, the Georgia Ports Authority is making an official commitment to protect and preserve these natural and historic assets.”

About a dozen trees that are more than 200 years old are located on GPA’s Garden City Terminal. Of those, the two oldest are both estimated to be more than 360 years old.

Local arborist Shannon Baughman said the GPA’s sustainability effort protecting trees – including an avenue of oaks estimated to be more than 125 years old – is notable for its scope.

“It’s impressive to see so many trees of this age in one area,” Baughman said.

“The oldest here are more than 100 years older than the celebrated Chandler Oak located in downtown Savannah.”

The two oldest trees are located at the Garden City Terminal off of GA 25. The oldest is 92 inches in diameter and is estimated to have taken root in 1645. The second oldest is 91 inches in diameter, and is estimated to have taken root in 1649. Baughman estimated each tree’s age based on its diameter.

GPA, one of only a few commercial areas in Savannah that hosts a large stand of mature oaks, maintains the trees with regular pruning and has had lightning protection installed on the oldest trees.

“Mature live oaks are very important to Savannah and our history,” Baughman said. “Promoting their health through proper care is essential. Protecting the trees from lightning strikes is an additional step to prolonging their lives.”

Four trees, one more than 250 years old, located at the new Container Operations Building were preserved during

the building process and the building was even repositioned to provide optimal growing conditions for the trees.

“Our mission is to grow our business in environmentally responsible ways,” said Foltz. “Protecting the tree canopy around the fourth busiest container port in the nation is just one project we’ve undertaken as part of our sustainability initiative.”

GPA Board Chairman Robert Jepson noted that while the GPA has tripled its container traffic over the past 10 years, it has also cut in half its emissions per container moved.

“This phenomenal business growth calls for proactive environmental strategies, and the Georgia Ports Authority will remain at the forefront of sustainable practices in the maritime industry,” Jepson said.

Find more information about GPA’s sustainability effort at [georgiaportssustainability.com](http://georgiaportssustainability.com).



*This Southern Live Oak located at the Georgia Ports Authority Garden City Terminal is estimated to be more than 360 years old. On National Arbor Day, GPA Executive Director Curtis Foltz committed to protect the historic oaks located at the Garden City Terminal.*



# Save the Date

## February 2-4, 2014

for the **46th Annual Georgia Foreign Trade Conference**  
**The Cloister, Sea Island, Georgia**

**Connect with the people who move our industry.** As the number-one logistics forum on the East Coast, the **Georgia Foreign Trade Conference** is where you need to be to gain the knowledge required to compete more efficiently and effectively worldwide.

### Why should you attend?

**The people** – Attended by thought leaders shaping the logistics industry for today and tomorrow

**The access** – Opportunities to meet industry and non-industry leaders, share best practices and gain new perspectives

**The quality** – The best program and participants for more than 40 years, making this a must for the shipping professional

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THE JOURNAL  
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SupplyChain

# Heart of Georgia Altamaha Building For Growth

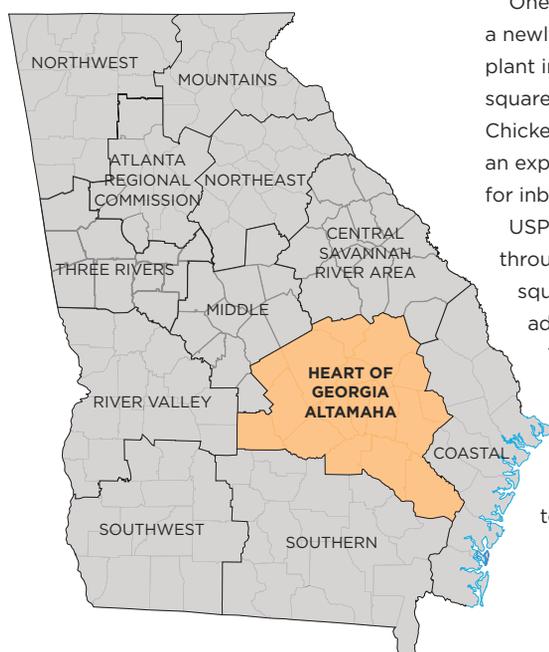
**T**he Heart of Georgia Altamaha Region makes great use of its proximity to both of Georgia's ports, exporting over \$310.5 million and importing nearly \$78 million in goods during 2012, for a total regional value of \$388.65 million.

With a strong lumber industry, the HGAR exported several related products last year, including 424,376 tons of wood pulp; 10,709 tons of newsprint; and 6,644 tons of paper and paperboard, all totaling over \$261 million.

But wood products are not the only export story from the HGAR. Aircraft parts accounted for over \$21 million, vegetable fibers for over \$2.8 million, and furniture for \$1.67 million. Over \$6 million worth of still wines, along with \$817,000 in aluminum ware and buildings, and coated fabrics for about \$225,000 were exported from this region. Other exports included agricultural machinery, pet and animal feeds and firefighting equipment.



## Georgia's 12 Economic Development Regions



Imports in 2012 ranged from 20,629 tons of vegetables, 3,636 tons of furniture and 1,873 tons of plastic film and sheet, to 678 tons of agricultural machinery, 6 tons of building materials, and 4 tons of aircraft parts.

One of the biggest stories in 2011 was a newly established Chicken of the Sea plant in Lyons, a \$20 million, 200,000 square-foot facility employing 200 people. Chicken of the Sea has now completed an expansion, doubling its capacity for inbound tuna from the Port of Savannah.

USPet has expanded production capacity through the lease/purchase of a 100,000 square foot building, including additional adjacent land for planned expansion.

The estimated investment will total over \$20 million and over 150 new jobs.

Tumi Luggage is adding 75,000 square feet and additional racking to its distribution center in Vidalia.

The Toombs County Development

Authority is constructing a new 100,000 square foot spec building within the US-1 park this year.

The Georgia Department of Economic Development notes that the Heart of Georgia-Altamaha is one of the state's most economically diverse regions, hosting companies ranging from EAS, Fram Renewable Fuels and MAGE Solar to advanced manufacturers like Rayonier Forest Products, with a total regional value of \$258.5 million, all making strategic use of Georgia's high-performing ports.

Brett Manning, executive director of the Heart of Georgia Altamaha Regional Commission, adds, "Having the Georgia ports in close proximity to our area is an invaluable resource that we are very fortunate to be able to access. Georgia Ports plays a vital role in the economic success of our 17-county region, especially in the export of its agricultural and manufactured goods."

*Georgia's Regional Commissions (RC) function as the official regional and development organizations for local governments and citizens. Each Regional Commission Council creates policy direction for the area's short- and long-term comprehensive planning and serves as liaisons between regional communities and the state government.*

# CONTAINER SHIPPING SERVICES to make **MAJOR R**



In the summer of 2013, nearly 65 percent of the vessel strings, sizes and port calls on the U.S. East Coast will be realigned.

Significant among the changes is the merger of the Grand Alliance - including Hapag Lloyd, OOCL and NYK - with the three shipping lines from the New World Alliance - APL, MOL and HMM. The resulting G6 Alliance will offer six services, all of which will call on the Port of Savannah. Listed below are changes relating to the new G6 Alliance, as well as various other shipping lines. Detailed transit times can be viewed at [www.gaports.com/carrierservicesmatrix](http://www.gaports.com/carrierservicesmatrix). Please consult with your ocean carriers for further details.

The G6 Alliance will offer three Panama Canal All Water Services and three Suez Canal All Water Services.

## G6 SUEZ SERVICE ROTATIONS

<b>SERVICE:</b>	SVS	CEC	AZX
<b>FORMERLY:</b>	SVS	New	AZX/SZX
<b>VESSELS:</b>	10 x 6300	10 x 8400	10 x 6000
<b>1<sup>ST</sup> IN SAVANNAH:</b>	June 19	June 21	June 22
<b>SCHEDULE:</b>	70 Days	70 Days	63 Days
	Singapore	Hong Kong	Laem Chabang
	Cia Mep	Shekou	Singapore
	Hong Kong	Yantian	Colombo
	Yantian	Singapore	Damietta
	Singapore	New York	Cagliari
	Algeciras	<b>Savannah</b>	Halifax
	Norfolk	Charleston	New York
	<b>Savannah</b>	Norfolk	<b>Savannah</b>
	Jacksonville	Jeddah	Norfolk
	Charleston	Singapore	Cagliari
	Algeciras	Cai Mep	Damietta
	Colombo	Hong Kong	Jebel Ali
	Singapore		Singapore
			Laem Chabang

- The new AZX service rotation makes Savannah the only call in the U.S. Southeast.
- The new CEC and SVS service rotations make Savannah the first call in the U.S. Southeast.

# REALIGNMENT



**OTHER SERVICE ENHANCEMENTS**

**AWE7:** A new Panama service offered by CKYH (Cosco, K Line, Yang Ming and Hanjin). First arrival in Savannah was May 22.

- Service rotation: Kaohsiung, Xiamen, Hong Kong, Yantian, Pusan, New York, Savannah, Charleston, Pusan, Kaohsiung.

**TP7:** A Maersk service previously offered via Panama will now cross the Suez Canal, with Savannah as the first U.S. port of call.

- Service rotation: Ningbo, Shanghai, Yantian, Hong Kong, Tanjung Pelepas, Tangiers, Savannah, Charleston, Miami, Tangier, Valencia, Jeddah, Kaohsiung, Ningbo.

**MECL1 & MECL2:** Maersk has created an Intra-Med feeder operation that will connect Mediterranean cargo at the ports of Algeciras, Tangiers and Valencia with

their MECL1 and MECL2 services as well as the TP3 and the new TP7. Maersk will add Savannah as a port of call on the MECL1 service to relay cargo from its new Intra-Med feeders and directly from India to the U.S. Southeast. Savannah is already a regular stop on MECL2.

- MECL1 rotation: Jebel Ali, Port Qasim, Pipavav, Nhava Sheva, Salalah, Algeciras, Newark, Charleston, Savannah, Norfolk, Newark, Algeciras, Jebel Ali.
- MECL2 rotation: Colombo, Salalah, Jeddah, Aqaba, Port Said, Algeciras, Newark, Savannah, Houston, Miami, Algeciras, Port Said, Djibouti, Jebel Ali, Colombo.
- First call in Savannah expected by mid-June.

**SAE:** Maersk Line enhanced this Central America service to include Costa Rica and Panama. The intention is to provide transshipment options for West Coast South America, Oceania and North East Asia to Savannah.

- Savannah remains first US port of call with the following rotation: Puerto Limon (Moin), Manzanillo, Puerto Cortes, Santo Tomas, Savannah, Norfolk, Wilmington, Miami, Santo Tomas, Puerto Cortes, Puerto Limon (Moin).

**EQNWC/Equador Express:** Mediterranean Shipping Company (MSC) with CSAV has added Savannah on its service between Europe and Ecuador. This service provides excellent inbound transit times from Europe and a gateway for Southeast exports to Ecuador and the West Coast South America via transshipment in Guayaquil and Balboa.

- Service rotation: Bremerhaven, Rotterdam, Antwerp, Le Havre, Savannah, Pt. Everglades, Balboa, Guayaquil, Balboa, Cristobal, Bremerhaven.

**G6 PANAMA SERVICE ROTATIONS**

SERVICE:	SCE	NYE	NCE
FORMERLY:	SCE/SCE2	NYX	NCE
VESSELS:	9 x 4900	10 x 4700	9 x 4900
1 <sup>ST</sup> IN SAVANNAH:	June 16	June 17	June 24
SCHEDULE:	63 Days	70 Days	63 Days
	Xiamen	Pusan	Pusan
	Kaohsiung	Kaohsiung	Qingdao
	Da Chan Bay	Ningbo	Shanghai (Yan)
	Hong Kong	Shanghai	New York
	Yantian	Pusan	Norfolk
	Manzanillo	Manzanillo	<b>Savannah</b>
	Kingston	<b>Savannah</b>	Miami (Seasonal)
	<b>Savannah</b>	New York	Pusan
	Charleston	Norfolk	
	Kingston	Jacksonville	
	Manzanillo	Manzanillo	
	Xaimen	Balboa	
		Pusan	

• The new SCE and NYE service rotations make Savannah the first U.S. port of call.

# Sailing Schedule

Go to [www.gaports.com](http://www.gaports.com) to download a copy of the Global Services Tool for all-water and inland transit times.

Russ Bryant

## Port of Savannah

Trade Area/Line	Carrier Code	Frequency	Terminal	Type Service
<b>Africa (East-South-West)</b>				
ACL Grimaldi	AG	Bi-Weekly	OT	BB/CONT/RO/RO
CSAL	CSA	Monthly	OT	BB/RO/RO
CMA CGM	CC	Weekly	GCT	CONT/REF
Maersk	MS	Weekly	GCT	CONT/REF
Safmarine	SAF	Weekly	GCT	CONT/REF
Safmarine	SAF	10 Days	OT	BB/CONT/REF/RO/RO
United Arab	UA	Weekly	GCT	CONT/REF
ZIM	ZIM	Weekly	GCT	CONT/REF
<b>Australia/New Zealand</b>				
ANL	USL	Bi-Weekly	GCT	CONT/REF
CMA CGM	CC	Bi-Weekly	GCT	CONT/REF
Marfret	MAR	Bi-Weekly	GCT	CONT/REF
Wallenius Wilhelmsen Logistics	WWL	10 Days	OT	BB/CONT/RO/RO
<b>Caribbean/Islands of the Atlantic</b>				
ANL	USL	Bi-Weekly	GCT	CONT/REF
China Shipping	CS	Weekly	GCT	CONT/REF
CMA CGM	CC	Weekly	GCT	CONT/REF
CSAV	CCV	Weekly	GCT	CONT/REF
Evergreen Line	E	Weekly	GCT	CONT/REF
Hanjin	HJ	Weekly	GCT	CONT/REF
Hapag-Lloyd	HPL	Weekly	GCT	CONT/REF
Hyundai	HYU	Weekly	GCT	CONT/REF
Marfret	MAR	Bi-Weekly	GCT	CONT/REF
Mediterranean Shipping	MSC	Weekly	GCT	CONT/REF
NYK	NYK	Weekly	GCT	CONT/REF
ZIM	ZIM	Weekly	GCT	CONT/REF
<b>Far East/Indonesia/Malaysia</b>				
ANL	USL	Weekly	GCT	CONT/REF
APL	APL	Weekly	GCT	CONT/REF
BBC Chartering	BBC	Monthly	OT	BB
China Shipping	CS	Weekly	GCT	CONT/REF
CMA CGM	CC	Weekly	GCT	CONT/REF
COSCO	COS	Weekly	GCT	CONT/REF
Evergreen Line	E	Weekly	GCT	CONT/REF
Grieg Star Shipping	GSS	Monthly	OT	BB
Hanjin	HJ	Weekly	GCT	CONT/REF
Hapag-Lloyd	HPL	Weekly	GCT	CONT/REF
Hyundai	HYU	Weekly	GCT	CONT/REF
Hyundai General Cargo	ISS	Monthly	OT	BB
K-Line	K	Weekly	GCT	CONT/REF
Maersk	MS	Weekly	GCT	CONT/REF
Mediterranean Shipping	MSC	Weekly	GCT	CONT/REF

## Savannah

### Ocean Carrier Key

<b>ACL</b>	<b>Atlantic Container Line</b> (800) 225-1235
<b>AG</b>	<b>ACL Grimaldi</b> (888) 860-4013
<b>APL</b>	<b>APL</b> (800) 999-7733
<b>BBC</b>	<b>BBC Chartering</b> (713) 668-4020
<b>C</b>	<b>Carolina Shipping Company, LP</b> (912) 234-3222
<b>CC</b>	<b>CMA CGM (America) Inc.</b> (877) 556-6308
<b>CCV</b>	<b>CSAV</b> (800) 804-9391
<b>CLS</b>	<b>Clipper Shipping</b> (713) 953-2200
<b>COS</b>	<b>COSCO</b> (843) 769-5443
<b>CS</b>	<b>China Shipping</b> (912) 920-2372
<b>CSA</b>	<b>CSAL Montreal</b> (514) 940-0660
<b>E</b>	<b>Evergreen Line</b> (770) 953-2626
<b>GSS</b>	<b>Grieg Star Shipping</b> (770) 226-5900
<b>HJ</b>	<b>Hanjin Shipping Co., LTD.</b> (770) 825-5500
<b>HPL</b>	<b>Hapag-Lloyd (America)</b> (888) 851-4083
<b>HS</b>	<b>Hamburg Sud</b> (888) 228-3270
<b>HYU</b>	<b>Hyundai</b> (877) 749-8632
<b>ISS</b>	<b>Inchcape Shipping</b> (912) 644-7151

# Savannah

## Ocean Carrier Key

<b>K</b>	<b>K-Line</b> (770) 618-4100
<b>MAR</b>	<b>Marfret USA, Inc.</b> (888) 627-3738
<b>MOL</b>	<b>Mitsui OSK Lines</b> (678) 855-7700
<b>MS</b>	<b>Maersk</b> (704) 571-2000
<b>MSC</b>	<b>Mediterranean Shipping</b> (843) 971-4100
<b>NL</b>	<b>Norton Lilly International</b> (912) 234-4342
<b>NYK</b>	<b>NYK Line</b> (770) 956-9444
<b>OOC</b>	<b>OOCL (USA), Inc.</b> (843) 881-2910
<b>SAF</b>	<b>Safmarine</b> (866) 866-4723
<b>SFC</b>	<b>Saga Forest Carriers</b> (912) 790-0300
<b>SS</b>	<b>Southern Shipping</b> (912) 644-7083
<b>TER</b>	<b>Terminal Shipping</b> (912) 964-5200
<b>TKK</b>	<b>Toko Line</b> (201) 392-0368
<b>TUR</b>	<b>Turkon Line</b> (912) 233-7877
<b>UA</b>	<b>United Arab</b> (404) 261-7598
<b>USL</b>	<b>US Lines</b> (866) 651-5847
<b>WLS</b>	<b>Westfal-Larsen Shipping</b> (770) 569-5821
<b>WWL</b>	<b>Wallenius Wilhelmsen Logistics</b> (912) 233-3239
<b>YM</b>	<b>Yang Ming (America) Corp.</b> (770) 931-9033
<b>ZIM</b>	<b>Zim American-Israeli</b> (912) 964-3100

## Savannah Terminal and Cargo Service Keys

<b>GCT</b>	<b>Garden City Terminal</b>
<b>OT</b>	<b>Ocean Terminal</b>
<b>CONT</b>	<b>Container</b>
<b>BB</b>	<b>Breakbulk</b>
<b>BULK</b>	<b>Bulk</b>
<b>RO/RO</b>	<b>Roll-On/Roll-Off</b>
<b>REF</b>	<b>Refrigerated</b>

Trade Area/Line	Carrier Code	Frequency	Terminal	Type Service
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### Port of Savannah Continued

Mitsui OSK	MOL	Weekly	GCT	CONT/REF
NYK	NYK	Weekly	GCT	CONT/REF
Oldendorff	WWL	Monthly	OT	BB
OOCL	OOC	Weekly	GCT	CONT/REF
Pan Ocean	C/NL	Fortnightly	OT	BB
Saga	SFC	Inducement	OT	BB
S K Shipping	TER	Monthly	OT	BB
Stolt	ISS	Fortnightly	GCT	BULK
Toko	TKK	Fortnightly	OT	BB
United Arab	UA	Weekly	GCT	CONT/REF
Wallenius Wilhelmsen Logistics	WWL	10 Days	OT	BB/CONT/RO/RO
Yang Ming	YM	Weekly	GCT	CONT/REF
ZIM	ZIM	Weekly	GCT	CONT/REF

### Mediterranean

APL	APL	Weekly	GCT	CONT/REF
Bahri (formerly NSCSA)	C	21 Days	OT	BB/CONT/REF/RO/RO
BBC Chartering	BBC	Monthly	OT	BB
China Shipping	CS	Weekly	GCT	CONT/REF
CMA CGM	CC	Weekly	GCT	CONT/REF
COSCO	COS	Weekly	GCT	CONT/REF
Evergreen Line	E	Weekly	GCT	CONT/REF
Grieg Star Shipping	GSS	Monthly	OT	BB
Hamburg Sud	HS	Weekly	GCT	CONT/REF
Hanjin	HJ	Weekly	GCT	CONT/REF
Hapag-Lloyd	HPL	Weekly	GCT	CONT/REF
Hyundai	HYU	Weekly	GCT	CONT/REF
K-Line	K	Weekly	GCT	CONT/REF
Maersk	MS	Weekly	GCT	CONT/REF
Mediterranean Shipping	MSC	Weekly	GCT	CONT/REF
Mitsui OSK	MOL	Weekly	GCT	CONT/REF
NYK	NYK	Weekly	GCT	CONT/REF
NYK Logistics & MegacARRIER	ISS	Fortnightly	OT	RO/RO
OOCL	OOC	Weekly	GCT	CONT/REF
Safmarine	SAF	Weekly	GCT	CONT/REF
Turkon	TUR	Weekly	GCT	CONT/REF
United Arab	UA	Weekly	GCT	CONT/REF
Yang Ming	YM	Weekly	GCT	CONT/REF
ZIM	ZIM	Weekly	GCT	CONT/REF

### North Europe/UK/Ireland/Scandinavia/Baltic

ANL	USL	Weekly	GCT	CONT/REF
APL	APL	Weekly	GCT	CONT/REF
Atlantic Container Line	ACL	Weekly	GCT	CONT/REF
BBC Chartering	BBC	Monthly	OT	BB
Clipper	CLS	Monthly	OT	BB
CMA CGM	CC	Weekly	GCT	CONT/REF
Hapag-Lloyd	HPL	Weekly	GCT	CONT/REF
Hyundai	HYU	Weekly	GCT	CONT/REF
Jo Tankers	SS	Fortnightly	GCT	BULK
Maersk	MS	Weekly	GCT	CONT/REF
Marfret	MAR	Bi-Weekly	GCT	CONT/REF
Mediterranean Shipping	MSC	Weekly	GCT	CONT/REF
Mitsui OSK	MOL	Weekly	GCT	CONT/REF
NYK	NYK	Weekly	GCT	CONT/REF
OOCL	OOC	Weekly	GCT	CONT/REF
Saga	SFC	Inducement	OT	BB
Wallenius Wilhelmsen Logistics	WWL	10 Days	OT	BB/CONT/RO/RO

### Red Sea/Persian Gulf/India/Pakistan/Myanmar

APL	APL	Weekly	GCT	CONT/REF
Bahri (formerly NSCSA)	C	21 Days	OT	BB/CONT/REF/RO/RO
CMA CGM	CC	Weekly	GCT	CONT/REF
COSCO	COS	Weekly	GCT	CONT/REF
Evergreen Line	E	Weekly	GCT	CONT/REF
Hanjin	HJ	Weekly	GCT	CONT/REF
Hapag-Lloyd	HPL	Weekly	GCT	CONT/REF

Trade Area/Line	Carrier Code	Frequency	Terminal	Type Service
Hyundai.....	HYU.....	Weekly.....	GCT.....	CONT/REF
K-Line.....	K.....	Weekly.....	GCT.....	CONT/REF
Maersk.....	MS.....	Weekly.....	GCT.....	CONT/REF
Mediterranean Shipping.....	MSC.....	Weekly.....	GCT.....	CONT/REF
Mitsui OSK.....	MOL.....	Weekly.....	GCT.....	CONT/REF
NYK.....	NYK.....	Weekly.....	GCT.....	CONT/REF
OOCL.....	OOC.....	Weekly.....	GCT.....	CONT/REF
Safmarine.....	SAF.....	Weekly.....	GCT.....	CONT/REF
United Arab.....	UA.....	Weekly.....	GCT.....	CONT/REF
Yang Ming.....	YM.....	Weekly.....	GCT.....	CONT/REF

**South/Central America**

ANL.....	USL.....	Bi-Weekly.....	GCT.....	CONT/REF
APL.....	APL.....	Weekly.....	GCT.....	CONT/REF
China Shipping.....	CS.....	Weekly.....	GCT.....	CONT/REF
CMA CGM.....	CC.....	Weekly.....	GCT.....	CONT/REF
COSCO.....	COS.....	Weekly.....	GCT.....	CONT/REF
CSAV.....	CCV.....	Weekly.....	GCT.....	CONT/REF
Evergreen Line.....	E.....	Weekly.....	GCT.....	CONT/REF
Hamburg Sud.....	HS.....	Weekly.....	GCT.....	CONT/REF
Hanjin.....	HJ.....	Weekly.....	GCT.....	CONT/REF
Hapag-Lloyd.....	HPL.....	Weekly.....	GCT.....	CONT/REF
Hyundai.....	HYU.....	Weekly.....	GCT.....	CONT/REF
Maersk.....	MS.....	Weekly.....	GCT.....	CONT/REF
Marfret.....	MAR.....	Bi-Weekly.....	GCT.....	CONT/REF
Mediterranean Shipping.....	MSC.....	Weekly.....	GCT.....	CONT/REF
Mitsui OSK.....	MOL.....	Weekly.....	GCT.....	CONT/REF
NYK.....	NYK.....	Weekly.....	GCT.....	CONT/REF
Saga.....	SFC.....	Monthly.....	OT.....	BB
Wallenius Wilhelmsen Logistics.....	WWL.....	10 Days.....	OT.....	BB/CONT/RO/RO
Westfal-Larsen Shipping.....	WLS.....	Monthly.....	OT.....	BB
Yang Ming.....	YM.....	Weekly.....	GCT.....	CONT/REF
ZIM.....	ZIM.....	Weekly.....	GCT.....	CONT/REF

**Port of Brunswick**

Trade Area/Line	Carrier Code	Frequency	Terminal	Type Service
<b>Northeast/Southeast Asia</b>				
Eukor.....	ISS.....	Weekly.....	CI.....	RO/RO
Höegh Autoliners.....	HU.....	Fortnightly.....	CI.....	RO/RO
K-Line Car Carrier.....	KCC.....	Fortnightly.....	CI.....	RO/RO
NYK Logistics & MegacARRIER.....	ISS.....	Monthly.....	CI.....	RO/RO
Wallenius Wilhelmsen Logistics.....	WWL.....	Weekly.....	CI.....	RO/RO
<b>Australia/New Zealand</b>				
NYK Logistics & MegacARRIER.....	ISS.....	Monthly.....	CI.....	RO/RO
<b>Middle East</b>				
Wallenius Wilhelmsen Logistics.....	WWL.....	Fortnightly.....	CI.....	RO/RO
<b>Northern Europe/UK/Ireland/Scandinavia/Baltic</b>				
American RO/RO.....	WWL.....	Weekly.....	CI.....	RO/RO
Grieg Star Shipping.....	GSS.....	14 Days.....	MP.....	BB
K-Line Car Carrier.....	KCC.....	Fortnightly.....	CI.....	RO/RO
Mitsui OSK Bulk Shipping.....	NL.....	Fortnightly.....	CI.....	RO/RO
Volkswagen Logistics.....	C.....	Bi-Weekly.....	CI.....	RO/RO
Wallenius Wilhelmsen Logistics.....	WWL.....	Weekly.....	CI.....	RO/RO
<b>Mexico</b>				
Mitsui OSK Bulk Shipping.....	NL.....	Fortnightly.....	CI.....	RO/RO
Volkswagen Logistics.....	C.....	Bi-Weekly.....	CI.....	RO/RO
<b>South/Central America</b>				
Eukor.....	ISS.....	Monthly.....	CI.....	RO/RO
Mitsui OSK Bulk Shipping.....	NL.....	Fortnightly.....	CI.....	RO/RO
<b>South Africa</b>				
Mitsui OSK Bulk Shipping.....	NL.....	Fortnightly.....	CI.....	RO/RO

**Savannah Terminal and Cargo Service Keys**

GCT	Garden City Terminal
OT	Ocean Terminal
CONT	Container
BB	Breakbulk
BULK	Bulk
RO/RO	Roll-On/Roll-Off
REF	Refrigerated

**Brunswick**

**Ocean Carrier Key**

C	Carolina Shipping Company, LP (912) 234-7221
GSS	Grieg Star Shipping (770) 226-5900
HU	Höegh Autoliners Inc. (904) 696-7750
ISS	Inchcape Shipping (912) 644-7151
KCC	K-Line Car Carrier (866) 233-6875
NL	Norton Lilly International (912) 234-4342
WWL	Wallenius Wilhelmsen Logistics (912) 233-3239

**Brunswick Terminal and Cargo Service Keys**

CI	Colonel's Island
MP	Mayor's Point
BB	Breakbulk
RO/RO	Roll-On/Roll-Off



# Vessels Make Maiden Voyage to Savannah



*GPA Regional Sales Manager for Trade Development Herman Brown greets Captain Cesar Pasaylo of the Grieg Star vessel Lindesnes at the ship's maiden voyage to Savannah. The Star Lindesnes is the third vessel in Grieg Star's L Class, the newest generation in the company's highly specialized open-hatch general cargo fleet.*



*Alen Knego, captain of the Ro-Ro/container ship Bahri ABHA, accepts a gift from GPA Chief Operating Officer Griff Lynch marking the ship's maiden voyage to the Port of Savannah's Ocean Terminal. The ship, flagged in Saudi Arabia, was built in 2013 by Hyundai MIPO in South Korea.*



Lynn Wright

## Sutlive Receives Coast Guard's Public Service Commendation

**A**t the start of Cmdr. Joe Loring's recent presentation at the Savannah Propeller Club, the U. S. Coast Guard presented a Public Service Commendation to Savannah Maritime Association's Executive Director, Charlie Sutlive.

With Capt. Mike White, Sector Charleston, and Cmdr. Kailie Benson, MSU

Savannah's executive officer standing by, Savannah's Captain of the Port Joe Loring commended Sutlive for dedicated service to the maritime community since 1999. Cmdr. Loring discussed Sutlive's steps to increase maritime safety, security, efficiency and environmental protection, specifically listing his Safety and Navigation, Agitation Dredging and LNG

Facility Re-Activation committees as effective venues for the port.

Propeller Club President Jerry Hogan and members stood and applauded Sutlive for his contributions to the maritime community. Sutlive is a past president of the Propeller Club and attended the award meeting with his wife, Rhonda, and many friends.

# BY LAND, BY AIR OR BY SEA, BRYAN COUNTY, GA MOVES COMMERCE.



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- Home to Oneida, Matson, Orcal, Daniel Defense, Hobart, & more
- **Drayage Rates Comparable with Rest of Savannah MSA**

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- Direct Access to I-16 and Minutes from I-95
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- Total 1074 acres
- Magnet Site - Foreign Trade Zone 104
- Pad Ready Sites Available
- GRAD Certified Site

### BELFAST COMMERCE CENTRE:

- Coming Soon-900 Acres Under Development
- Ready Access to I-95
- Rail Sites
- Less than 20 minutes to Airport and Ga Ports
- Zoned for more than 11 Million SF



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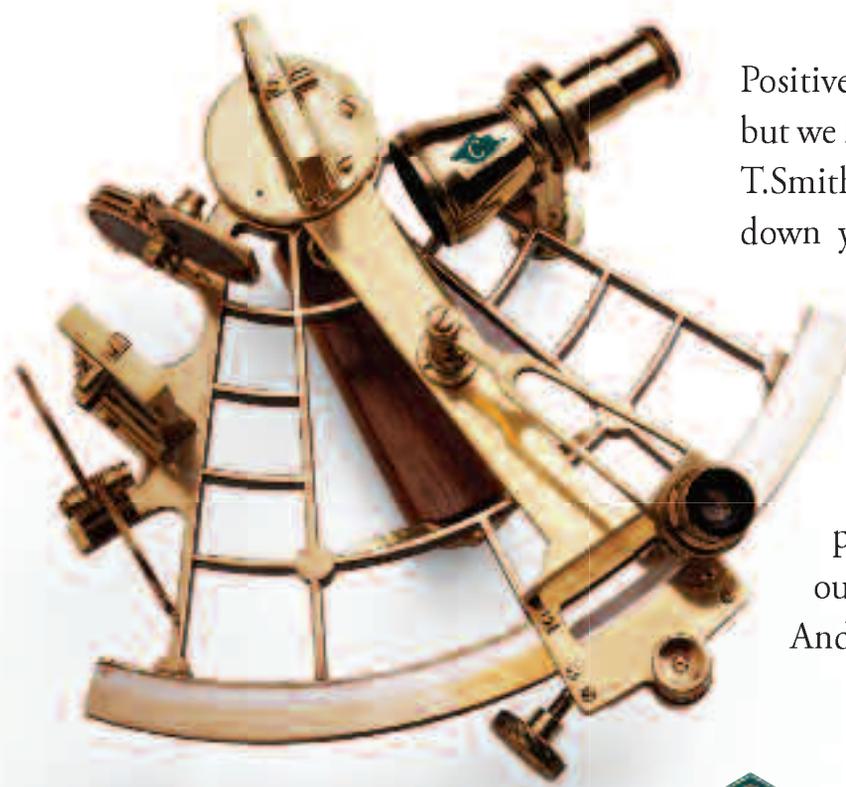


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