

# ANCHORAGE

SPRING 2014 VOLUME 63 | GAPORTS.COM

## PORSCHE SELECTS BRUNSWICK FOR HIGH PERFORMANCE 918 SPYDER



*GPA's Bill Jakubsen and Bill Dawson (right) greet Porsche's David Burkhalter and Justin Newell.*



WE DO MORE

In their own words

“The efficiency that Rayonier sees in the Port of Savannah, through the Georgia Ports Authority, is not one that we see in many ports. It’s well run. It’s well organized. It’s very efficient. The costs are low. When you are a private enterprise, you look for partners that want to operate and do operate like you do.”

– Paul Boynton ▪ Rayonier  
Executive Chairman,  
President & CEO

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Get the whole story at [GAPORTS.COM/RAYONIER](https://GAPORTS.COM/RAYONIER) >

See how a leading pulp, paper and cellulose manufacturer trusts the efficiency of Savannah’s operations to export nearly 600,000 tons of products a year.

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### ABOUT THE COVER:

Porsche's hybrid supercar, the 918 Spyder, is blazing onto the U.S. East Coast via the Port of Brunswick, Georgia.

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# PERSPECTIVE

## Avoid Port Congestion: Choose Savannah



At this year's TPM Conference, a panel of experts called for comprehensive solutions to address port congestion.

It was the right conclusion: The GPA has enacted just such a holistic approach and has avoided congestion woes. Part of our advantage is simple geography. However, the Port of Savannah benefits from a combination of superior size, location and best practices.

Our 1,200-acre facility has the capacity to handle the influx of containers that comes with Post-Panamax vessels. We also have the flexibility to handle shifting arrival times. Our nearly 10,000 feet of contiguous berth space is available on a first-come, first-served basis.

Because we dedicate dock space based on customer needs, ships are worked more quickly. Port users avoid scheduling headaches that can occur around leased terminal space with a limited number of berths. Cargo gets to market with greater speed, yielding freight owners a faster return.

Infrastructure and speed of service complement the nation's largest single-operator terminal. With nine Post-Panamax and 16 super post-Panamax ship-to-shore cranes, moving approximately 40 containers an hour, the Port of Savannah is one of the most efficient in the country. This is important when you're hosting 37 containership calls a week – the most in the Southeast.

Location is also a major factor in our success. Besides offering the closest gateway to Atlanta, our ports are insulated from the severe winter weather that can freeze other port operations. In the last 15 years, GPA operations have paused for weather events only twice: Hurricane Floyd in 1999 and for icy conditions on January 29, 2014.

Outstanding highway connectivity – including direct access to Interstate 95 for north-south and Interstate 16 for east-west travel – combined with two on-terminal Class I railroads provide unmatched freight mobility beyond our gates. Port users can reach 70 percent of the U.S. population within a two-day drive.

Industry leading customer service and communications with trucking companies reduce problem transactions and expedite solutions when problems do occur.

A handwritten signature in black ink that reads "Curtis J. Foltz".

Curtis J. Foltz  
GPA's Executive Director

### EXECUTIVE STAFF

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(Beneficial Cargo Owner Sales)*

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*Senior Director of Finance*

**ROBERT C. MORRIS**  
*Senior Director of Corporate Communications*

**JOHN D. TRENT**  
*Senior Director of Strategic  
Operations and Safety*

# ST. GEORGE WAREHOUSE OPENS SAVANNAH LOCATION



The Port of Savannah's strategic location and superior infrastructure enables St. George to cost-effectively and reliably deliver goods to nearly half of the U.S. population.

— **CURTIS J. FOLTZ**, GEORGIA PORTS AUTHORITY EXECUTIVE DIRECTOR

St. George Warehouse, which operates more than 1.9 million square feet of distribution center space nationwide, has entered the Savannah market with a new location minutes from the Port of Savannah's Garden City Terminal.

The new 160,000 square-foot distribution center, situated in the prime location of Crossroads Business Park, is just three miles from I-95, and five miles from the I-95 and I-16 interchange.

Company officials said the facility, which features 28 truck bays, will primarily be used as a cross-dock operation with large capacity storage for medium to large retail customers, most of whom import consumer packaged goods, electronics, food and beverages, among other commodities.

"When approached by a client to open a distribution center in the

Southeast, it was a natural progression for St. George Warehouse operations to choose Savannah, the fourth busiest port in the U.S., enabling us to better service our local and national clients," said Anthony Mayor, Executive Vice President for St. George Distribution Group.

The Port of Savannah forms a distribution center hub, with more than 4 million square feet of local warehouse space available and an occupancy rate greater than 88 percent.

St. George's anchor client, a leader in the retail industry, currently utilizes a portion of the distribution center space. Future warehouse plans include building the facility into a multi-tenant model, combined with a container freight station operation.

## ABOUT ST. GEORGE WAREHOUSE

St. George Warehouse Inc. [STG] has established a reputation for providing prompt, reliable services to the importing community. By utilizing the latest technology, superior customer service and continuous improvement of our processes, the St. George name is recognized around the world as a leading provider of third party warehousing and related services. These core foundations have enabled St. George Warehouse to thrive as a market leader in today's competitive logistics and transportation industry. Our goal is to contribute to the efficiency and cost effectiveness of your supply chain process. From picking up your products at the port, to shipping your products across the United States, St. George personnel will handle your freight at all points in the distribution process to ensure delivery of your cargo intact and on time.

# MOL LAUNCHING MEXICO-NAFTA CARRIER SERVICE

Introducing new Car Carrier Service to East and West Coasts of North America

**TOKYO-Mitsui O.S.K. Lines, Ltd. (MOL; President: Koichi Muto) has started new car carrier services that transport vehicles produced in Mexico to ports in the NAFTA region.**

In recent years, many car manufacturers have been aggressive in building and enlarging plants in Mexico. It is estimated that automobile production will increase by more than 10 percent per year for the next several years. Around 3 million vehicles were produced in Mexico in 2013, about 80 percent of which were exported. As this trend shows signs of continuing, MOL launched the new services from both the East and West Coast of Mexico to the United States, the largest destination of Mexican made vehicles, to meet these increased customers' needs.

For the service from the East Coast of Mexico to the East Coast of the U.S., Nissan Motor Car Carrier Co., Ltd. and World Logistics Service (USA), Inc., both MOL Group companies, have joined forces to provide weekly shuttle services with three car carrier vessels from Veracruz, Mexico, to ports in Brunswick, Ga., Jacksonville, Fla., Baltimore, Md., Newark, N.J., and Davisville, R.I. in the United States.



Photo: Stephen B. Morton



## AGREEMENT CLEARS FMC REGULATORY REVIEW

**T**he Federal Maritime Commission has concluded an extensive review of the proposed P3 Network Vessel Sharing Agreement. The pending agreement between A. P. Moller-Maersk A/S, CMA CGM S.A., and MSC Mediterranean Shipping Company, S.A. would authorize the parties to share vessels and engage in related cooperative operating activities in the trades between the U.S. and Asia, North Europe, and the Mediterranean. The Commission's decision allowed the agreement to become effective as scheduled on Monday, March 24, 2014.

The Commission's decision is based on a determination that the agreement is not likely to produce an unreasonable increase in transportation cost or an unreasonable reduction in transportation service under section 6(g) of the Shipping Act. The Commission notes that there may be circumstances that could permit the P3 Agreement parties at some point in the future, to unreasonably reduce services or raise rates that could be of concern section 6(g). To address these concerns, the Commission directed staff to issue alternative reporting requirements to the P3 Agreement parties to assist the Commission in its ongoing, close monitoring of the agreement.

**“The Commission's action on the P3 Agreement takes into account the comprehensive, competitive analysis conducted by the FMC staff and comments received from shippers and other stakeholders. While the agreement is expected to produce operational efficiencies for the benefit of the U.S. consumer, the new reporting requirements specifically tailored to this agreement's unique authority will ensure we have timely and relevant information to act quickly should it be necessary,”** said Chairman Cordero.

# DEAL: Economic Development Team Earns Top Honor For Exports

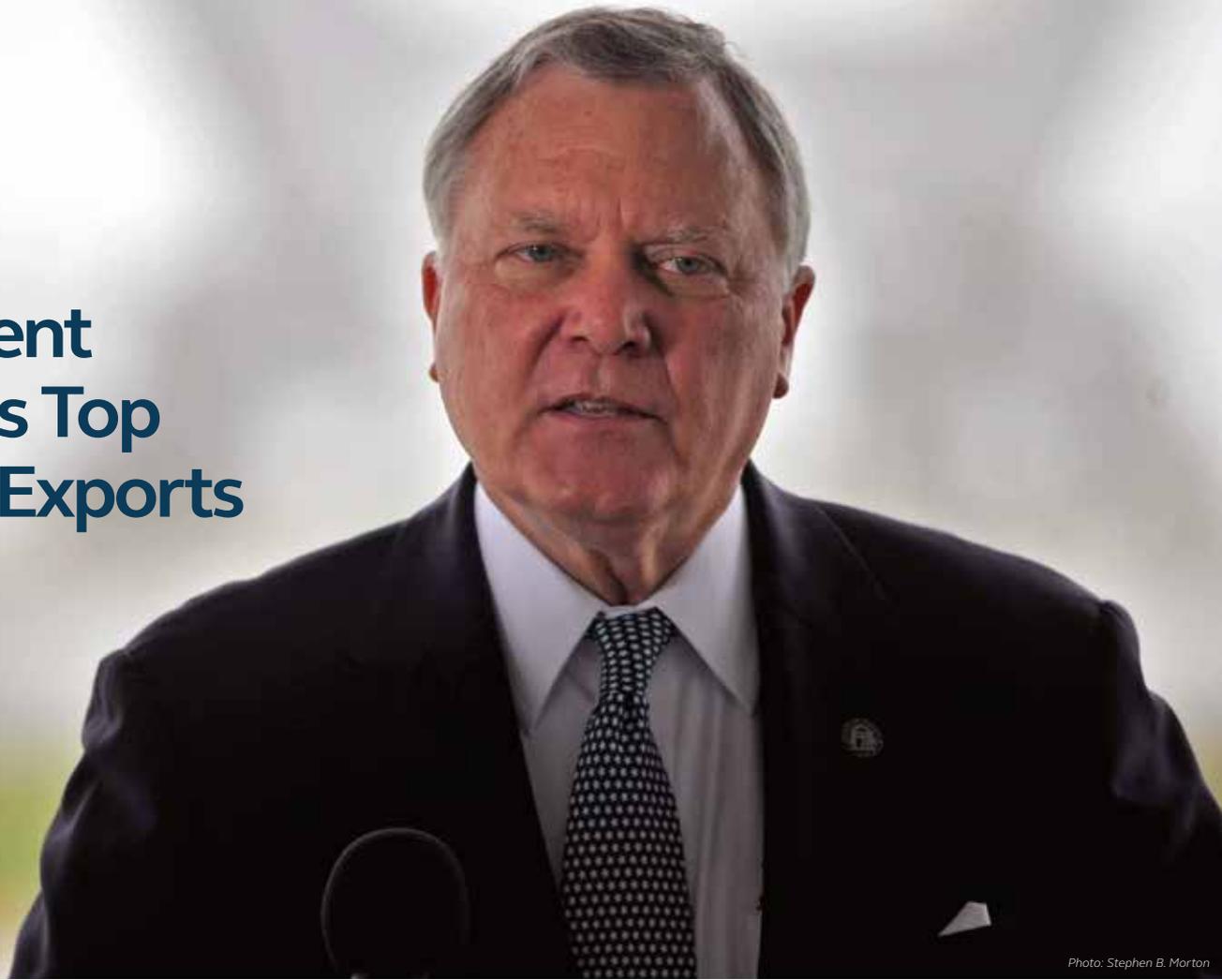


Photo: Stephen B. Morton

**G**ov. Nathan Deal has announced that the Georgia Department of Economic Development (GDEcD) has been selected to receive the Presidential “E Star” Award for excellence in providing export programs and services.

“International trade has a powerful job creation effect, enriching the lives of Georgians and helping the state to remain a leader in the global marketplace,” said Deal. “Congratulations to the Department of Economic Development’s International Trade Division for this tremendous accomplishment, and I look forward to continuing our partnership to keep Georgia the No. 1 place in which to do business.”

Georgia’s deepwater ports in Savannah and Brunswick play a vital role in international trade. The Port of Savannah features the largest single-operator

container terminal in the nation, and cargo volume second only to New York-New Jersey on the East Coast. Meanwhile, the Port of Brunswick ranks as the No. 2 port in the nation for the movement of new automobiles.

The President’s “E Star” and “E” Awards are the nation’s highest honor given to an export service organization. The “E” Award was originally created by executive order from President Kennedy in 1961. The “E Star” Award is authorized to recognize previous “E” Award winners for their continued efforts in export expansion. Georgia’s international trade program first achieved “E” status in 1970 and most recently received an “E Star” Award in 2007 for its shared leadership approach to export assistance and the facilitation of export activities that support the export growth of Georgia companies.

“Developing and maintaining solid international exports is vital to bringing jobs and investment to Georgia,” said GDEcD Commissioner Chris Carr.

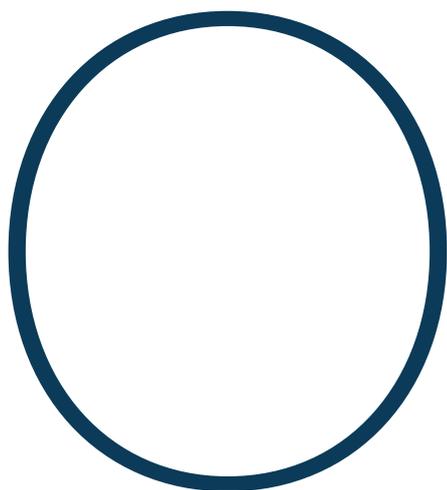
## ABOUT GDEcD

The Georgia Department of Economic Development (GDEcD) plans, manages and mobilizes state resources to attract new business investment to Georgia, drive the expansion of existing industry and small business, locate new markets for Georgia products, inspire tourists to visit Georgia, and promote the state as a top destination for arts events and film, music and digital entertainment projects. Visit [Georgia.org](http://Georgia.org).

# SAVANNAH TO SERVE OLLIE'S STORES IN FOUR-STATE REGION

Commerce is an ideal location for our business and Jackson County has received us with open arms. We look forward to bringing new jobs and opportunities to the area.

— **JOHN SWYGERT**, OLLIE'S EXECUTIVE VICE PRESIDENT & CHIEF FINANCIAL OFFICER



**llie's Bargain Outlet, a chain based in York, Pa., has chosen the Georgia Ports Authority as its new gateway to the Southeastern U.S.**

The company will locate its new Southeast distribution center in Commerce, creating approximately 175 new jobs and investing \$14.56 million into the project over the next five years.

"Georgia has become a magnet for booming companies who require a strong logistics infrastructure," Georgia Gov. Nathan Deal said. "This new facility is an example of how Georgia's No.1 business climate can help innovative companies such as Ollie's expand in the United States."

The discount retailer is expected to move 2,000 twenty-foot equivalent container units a year through the Port of Savannah. The first shipments arrived in the week of Dec. 23.

Cargo will range from patio furniture to flooring, pottery, linens, books and other goods. Most of the shipments will originate in South China, with additional sourcing from Vietnam and India. Ocean transport will be provided by shipping lines MSC and EMC Cargo.

"Georgia's strategic location at the center of major markets, unmatched links by road and rail, and superior port efficiency make the Port of Savannah the obvious choice for retailers looking to enter the Southeast," said GPA Executive Director Curtis Foltz. "With the broadest container shipping network in the Southeast, the GPA offers customers more choices in scheduling and service providers."

The Ollie's facility in Commerce will support the company's plans to expand its footprint in the Southeast. As part of this growth plan, the company anticipates adding 30-40 stores in Georgia over a four-year period beginning in 2014. The first Ollie's store was founded in Mechanicsburg, Pa., in 1982 and has grown to become one of America's largest retailers of closeouts, excess inventory and salvage merchandise, with 154 stores in 14 states.

The 962,000-square-foot distribution center will be located in the 450-acre Commerce 85 Industrial Park, at the intersection of I-85 and GA Highway 98 in Commerce. Once in operation, the distribution facility will support Ollie's retail expansion into Alabama, Georgia, Florida and Tennessee.



Your strategies have involved operations throughout the port, and show both a strong commitment by the Georgia Ports Authority to the environment and your desire as a leading U.S. port to use best practices that increase efficiency and save time and money.

— **STAN MEIBURG** EPA REGIONAL ADMINISTRATOR

## EPA Conference Centers On Sustainable Ports

**Proven and potential solutions to improve the air quality and the environmental profile of major U.S. ports were the focus of an April 8 port stakeholder summit organized by the U.S. Environmental Protection Agency.**

A number of representatives from U.S. ports, national environmental organizations, manufacturers, and state and federal agencies took part in the EPA's "Port Stakeholders Summit: Advancing More Sustainable Ports" conference held in Baltimore.

The EPA summit included work sessions where participants examined potential best practices in operational strategies, new technologies - including engine and vehicle technologies - and approaches to encourage local community engagement.

"Our nation's ports are the economic engines for the global economy," said Allen Schaeffer, executive director of the Diesel Technology Forum. "Nationwide, 84 percent of all tonnage is moved by diesel powered equipment. This national conversation on ports is valuable in helping everyone learn more about how goods move in and out of ports and the patterns of use of trucks, trains, boats and barges that move and handle these goods."



## Subaru of America, Inc. Announces Tomomi Nakamura as Chairman and CEO

*Nakamura Succeeds Takeshi Tachimori Who Completes His Three Year Position with Record Sales in the U.S.*

**Subaru of America, Inc. (SOA) has announced that Mr. Tomomi Nakamura**, Corporate Vice President and Senior General Manager, Subaru Global Marketing Division, Fuji Heavy Industries, Ltd. (FHI) replaced Mr. Takeshi Tachimori as chairman and CEO of Subaru of America effective April 1. Tachimori assumes responsibility for global sales for FHI, including responsibility for the US market.

### ABOUT SUBARU OF AMERICA, INC.

Subaru of America, Inc. is a wholly owned subsidiary of Fuji Heavy Industries, Ltd. of Japan. Headquartered in Cherry Hill, N.J., the company markets and distributes Subaru vehicles, parts and accessories through a network of more than 600 dealers across the United States. All Subaru products are manufactured in zero-landfill production plants and Subaru of Indiana Automotive Inc. is the only U.S. automobile production plant to be designated a backyard wildlife habitat by the National Wildlife Federation. For additional information visit [www.subaru.com](http://www.subaru.com).

# HITACHI POWER TOOLS RELOCATES TO BRASELTON, GA

**Hitachi Koki USA, Ltd (d.b.a. Hitachi Power Tools) is relocating its U.S. Headquarters from Norcross to Braselton, Ga., effective late Fall 2014. The move supports the company's plans to consolidate warehouses on the east coast, improve workplace efficiency and prepare for expected future growth.**

Hitachi Power Tools Vice President of Sales & Marketing Joe Leffler said the new location will handle cargo currently distributed through warehouses in Norcross, Jefferson and Powder Springs, Ga., as well as Valencia, Calif. The company anticipates a roughly 20 percent increase in the amount of cargo moved through Georgia.

The 540,000-square foot facility in Braselton offer HITAs a state-of-the-art cross dock facility with unmatched accessibility with I-85 interchanges to the north and south, and a newly rerouted State Route 124 improving trucking access to I-85. This new location is ideal to maximize warehousing efficiency and provide the over 100 current Hitachi employees with a professional work environment in an exciting area of Georgia that is experiencing its own growth and development.

"We are looking forward to re-locating our US headquarters to Braselton and into this incredible facility that will really meet our growing needs," said Hitachi Power Tools Vice President of Sales & Marketing, Joe Leffler. "Braselton is an ideal location for our business and Jackson County has received us with open arms. We look forward settling into the area and seeing what the future holds."

## MIZUNO USA Announces Plans to Open New Distribution Center

**M**izuno USA, a global manufacturer of sports apparel, footwear and equipment, has announced the relocation of all its distribution facilities and manufacturing operations to a 520,000-square-foot facility in Braselton.

"Mizuno USA has seen strong growth, tripling sales since 2000," said Bob Puccini, President of Mizuno USA, Inc. and Director of Mizuno Corporation. "Our growth expectations are even higher for the next five years with award-winning innovations and increased spending in brand marketing initiatives. This investment is a critical next step for our business to be able to service the omni-channel supply needs of our customers and consumers."

The new facility will merge Mizuno's two distribution center facilities to service all Mizuno USA divisions, running, golf, team sports, and move the golf manufacturing center from Norcross, Ga., increasing industry leading custom golf club production capabilities two-fold. Current Mizuno employees will transition to the new facility in late 2014 following building renovations.

"The new Braselton Distribution Center provides Mizuno with capabilities needed to provide best-in-class supply chain services across the country," said Josh Creasman, Vice President of Supply Chain. "Our customers will benefit from the multi-million dollar infrastructure investments Mizuno is making in technology and automation solutions focused on supporting an ever changing marketplace."

## The new Braselton Distribution Center provides Mizuno with capabilities needed to provide best-in-class supply chain services across the country."

— JOSH CREASMAN,  
VICE PRESIDENT OF SUPPLY CHAIN



The GPA won the  
**Community Leadership Award**

on the basis of the following technologies:

Electric Rubber-Tired Gantry Cranes, developed with input from GPA engineers, use a retractable arm that latches to a conductor rail while the crane is in use over a container stack. **ERTGs use 95 percent less diesel than regular RTGs.**

**TWENTY OLDER DIESEL RTGS WERE REPOWERED** with funding by EPA DERA grants. The engines ranged from Tier 0 to Tier 2 and were repowered to Tier 4i engines with variable alternators. The variable alternators deliver power as needed, only turning the RPMs required FOR THE CURRENT LOAD.

A locomotive project that **RETROFITTED 11 SWITCH LOCOMOTIVES OPERATING ON GPA TERMINALS** through an EPA grant to Rail Link, GPA's rail partner. The private entity retrofitted 1957 - 1978 locomotives with automatic equipment stop/start units to decrease idling.

# GPA RECOGNIZED FOR SUPERIOR ENVIRONMENTAL EFFORTS

## Technologies, Practices Cut Diesel Emissions

The Georgia Ports Authority has won recognition by the Environmental Protection Agency as a leader in reducing carbon emissions.

The Southeast Diesel Collaborative (SEDC), a public-private partnership formed by the U.S. EPA Region 4 office, named the GPA as a Community Leadership Award winner. “We are pleased to see peer recognition of superior corporate stewardship by organizations that are improving air quality in the region,” said Stan Meiburg, Acting Regional Administrator for EPA’s Southeast region.

“Your strategies have involved operations throughout the port, and show both a strong commitment by the Georgia Ports Authority to the environment and your desire as a leading U.S. port to use best practices that increase efficiency and save time and money.”

Meiburg also noted the collaborative approach taken by the GPA, as well as its use of innovative technology and approaches to reducing diesel emissions, calling Georgia Ports a model for others to follow.

“The GPA has voluntarily undertaken many projects to decrease diesel fuel consumption, resulting in improved air quality,” said GPA Executive Director Curtis Foltz. “Some of those projects include our innovative eRTGs or electric rubber tired gantry cranes, the repower of diesel RTGs with variable alternators, and the retrofit of 11 switch locomotives by GPA’s partner, Rail Link.”

In December 2012, the Georgia Ports Authority unveiled its first four electrified rubber-tired gantry cranes. The GPA board has approved spending \$8 million for Phase II of the eRTG project, which will convert 10 additional diesel RTGs to electric power, and install conductor rails at 12 more container blocks. GPA’s transition to an eRTG fleet should be complete by 2024.

Foltz said greater attention paid to environmental stewardship pays off in financial savings and improved efficiency.



Christopher Grundler, left, director, office of transportation and air quality for the U.S. Environmental Protection Agency and Stan Meiburg, right, acting regional administrator for the EPA’s Southeast Region, present Georgia Ports Authority Executive Director Curtis Foltz, center, an award for environmental stewardship at the GPA Garden City Terminal.

“Cutting diesel consumption means not only cleaner air, but also lower energy costs,” he said. “Better cross-terminal truck transit means less idling and quicker turn times, but also reduced emissions.”

The SEDC award is presented annually for projects that best exemplify extraordinary leadership in promoting the goal of the collaborative – which is to improve air quality and public health by reducing emissions from existing diesel engines.

In addition to the SEDC announcement, the EPA awarded Georgia Ports with a \$600,000 Diesel Emissions Reduction Act grant to be used for a dray truck financing program.

# PORSCHE PICKS BRUNSWICK FOR HIGH PERFORMANCE 918 SPYDER

GPA to Handle Supercar Imports for East Coast

Porsche's hybrid supercar, the 918 Spyder, is blazing onto the U.S. East Coast via the Port of Brunswick, Georgia.





Photo: Stephen B. Morton

Porsche Production Manager David Burkhalter, Porsche Manager of Vehicle Logistics and Port Operations Justin Newell, Georgia Ports Authority Global Manager Bill Jakubsen, and GPA General Manager of Operations Bill Dawson stand near the first shipment of Porsche's hybrid 918 Spyder automobile at the Atlantic Vehicle Processors facility at the Port of Brunswick.



Company officials said the terminal's proximity to East Coast markets made it the best option to reach buyers in states ranging from Florida and Georgia through North and South Carolina, Tennessee, Alabama, Mississippi and Louisiana.



**sleek picture of power and efficiency, the 918 Spyder accelerates from 0 to 60 in 2.6 seconds, yet sips fuel at an estimated 67 miles per gallon.**

"Speed and efficiency were also the reasons Porsche Cars North America decided to move its 918 Spyder through Colonel's Island Terminal in Brunswick," said Georgia Ports Authority Executive Director Curtis Foltz. "I hope I get a chance to drive one of these high performance cars one day."

The carmaker plans to produce up to 918 of this special model at its manufacturing line at Porsche AG's Zuffenhausen Plant in Stuttgart, Germany. The number of units for the U.S. market will depend on worldwide demand and availability. The Port of Brunswick accounts for approximately 23 percent of the nationwide vehicle imports for all Porsche models.

"Porsche Cars North America has been doing business in Brunswick since April 2002," said Justin Newell, Porsche's manager of vehicle logistics and port operations. "The GPA has been very supportive of Porsche's parts and vehicle import business over the past 12 years. Atlantic Vehicle Processors (AVP) a Wallenius Wilhelmsen Vehicle Services Americas company, has been the port processor and a valuable partner for Porsche since December 2004."

Designed from the start to be a high-performance hybrid, the 918 Spyder boasts an unprecedented combination of performance (offering the 887-hp output of a super sports car) and the virtually silent propulsion of an electric vehicle.

In addition to its impressive acceleration and fuel economy, the 918 Spyder also allows a combustion engine to be combined with an electric motor-based drive to further optimize the dynamic performance of the vehicle – and to provide up to 20 miles of pure electric range.

The 918 Spyder broke the production car lap record in September 2013 with a lap time of 6:57 on the famed 12.8-mile Nürburgring north loop in Germany.



# FINDING MANUFACTURING, LOGISTICS SITES IN GEORGIA JUST GOT EASIER

## GPA Introduces Revamped Corridors Tool

The Georgia Ports Authority has updated its search engine for manufacturing and logistics sites to make it more comprehensive and easier to access.

“Making a smart investment in a new business location requires reliable, up-to-date information on available property and transportation options,” said GPA Executive Director Curtis Foltz. “Our revamped Corridors Tool is now more useful and more flexible than ever – putting the right information at your fingertips, so that companies can make the right choices on property development.”

Responsive programming adjusts the web tool’s display and functions so that it now works on all platforms, including mobile devices.

Instead of clicking county by county for a listing of available land or buildings, users may now search properties by any of several criteria, such as:

- > [Property type](#)
- > [Real estate listing](#)
- > [Property for lease or sale](#)
- > [Minimum to maximum size](#)
- > [Interstate or highway corridor](#)
- > [City location](#)
- > [Approximate number of miles to port terminals or to intermodal rail facilities](#)
- > [Tax credit tier](#)

“Those who are considering Georgia locations can also now bookmark for later review sites on four main corridors: I-95, I-16, Savannah River Parkway or Highway 341,” said Cliff Pyron, chief commercial officer at the GPA. “By working with partners such as Georgia Power to share data, the listings are now more extensive and updated more frequently.”

Another new feature is the ability to toggle between aerial photos and maps showing buildings and land.

As the load center for containerized trade in the U.S. Southeast, the Port of Savannah is complemented by an unmatched logistics network of road and rail transit offerings. The improvements we have implemented make the Corridors Tool a truly invaluable resource for companies seeking to locate or expand in Georgia.

— **ROBERT JEPSON**, GEORGIA PORTS AUTHORITY BOARD CHAIRMAN



As companies get more comfortable, we're going to see more cargo. Because e-commerce fulfillment centers carry triple the number of individual items, that volume significantly ramps up.

— **PAGE SIPLON**, DIRECTOR OF THE GEORGIA CENTERS OF INNOVATION, EXECUTIVE DIRECTOR OF THE CENTER OF INNOVATION LOGISTICS

# E-COMMERCE

## REQUIRES BIGGER, FASTER DCs



**When Jeff Bezos started his little online book store in 1994, few might have predicted the success of his venture, but the pioneering Amazon.com — which now features everything from Asics running shoes to Zippo lighters — currently pulls in billions in annual sales.**

In the past 20 years, e-commerce has grown and evolved to a major section of the U.S. economy — \$231 billion in 2013, counting business-to-business sales according to analyst John Morris of commercial real estate brokers Cushman & Wakefield.

Today, online shopping and purchases via mobile devices — as well as same-day shipping promises from major retailers — are having an important impact on logistics models.

One change is the increase in labor required to move smaller, individual online orders, according to Page Siplon, director of the Georgia Centers of Innovation, executive director of the Center of Innovation Logistics.

“On average, e-commerce fulfillment centers are about two to three times the labor that a regular distribution center would be,” Siplon said.

In addition to more people, the facilities tend to be much larger, he noted. For instance, Target’s Savannah distribution center is 2 million square feet.

“If we look at Home Depot’s facility near Atlanta, it’s a million square feet and it’s a very technology intensive operation,” he added.

E-commerce facilities are larger and use more automation to accommodate more distinct items.

“The Home Depot e-commerce fulfillment center is going to have about 100,000 separate items, where a traditional Home Depot store, which is usually the interface for us as consumers, has about 35,000,” Siplon said.

In addition to its Atlanta-area operation, Home Depot plans to add two more direct fulfillment centers in the next two years (Perris, Calif. and Troy, Ohio), adding more than 3 million square feet and approximately 1,000 jobs to its supply chain.

Other retailers are taking an interim step to fulfilling online orders.

“Traditionally, distribution centers send products to a retail store where people shop and buy it directly from there,” he said. “Those stores can serve as e-commerce platforms also. So if you’re buying an item from their website, that product might actually come from a retail store.”

For smaller retailers, another way to handle online demand is through leasing warehouse space from third-party logistics (3PL) companies that provide e-commerce fulfillment. Siplon predicted increased demand for 3PL warehouse space will push third-party providers to grow their physical operations to handle more individual items.

“We’re also going to see them hiring more people, because it’s going to be more touches to move smaller packages,” he said.

Ayal Latz, president of a2b Fulfillment, a 3PL based in Greensboro, Ga., said e-commerce presents its own set of challenges. Retailers must work with their in-house or 3PL providers to adjust to spikes in demand that come with online commerce.

“There are two scenarios where runs on product occur regularly. First, for seasonal goods. Second, for advertised products,” Latz said, adding that retailers operating e-commerce platforms can handle both of these situations the same way: building inventory in anticipation of seasonal or promotional spikes.

“The process for fulfilling direct to consumer orders differs from that of building retail inventories because there is only one fulfillment center,” Latz said. “Secondly, the fulfillment center can increase the workforce by raw numbers, run additional hours or shifts, and use sophisticated technology to process and ship the orders quickly. A retail outlet is limited in hours (few would be open 24/7). And their expertise is not in expanding their workforces dramatically.”

Siplon added that direct fulfillment centers generally keep more goods on hand to accommodate the faster demand cycle among online shoppers compared to walk-up business. This is likely to have an exponential impact on cargo moves as an improving economy leads retailers to increase inventory.

Latz said personal technology such as tablets and smart phones has forever changed the retail industry, and successful businesses must adapt.

“There will be individual winners and losers as companies try to refine their e-commerce platforms,” he said. “Those who embrace the technologies and cultivate the mentality involved with direct-to-consumer shipping will be the winners.”



Photo: Stephen B. Morton

## UASC Moves North American Headquarters to Atlanta

“The strength of our ports is attracting global logistics companies such as United Arab Shipping Company to increase their presence here,” said Georgia Gov. Nathan Deal. “With our skilled workforce and solid logistics infrastructure, it is clear that this state-of-the-art company will continue to support the boom of the shipping industry.”

**United Arab Shipping Company has announced plans to relocate its North American headquarters to Metro Atlanta, investing millions and creating 160 jobs.**

The 50,000-square-foot facility will house shipping logistics, accounting, finance and customer service activities as well as executive management for the company’s North American operations. This new location will bring the company closer to skilled talent as well as its operations at the Port of Savannah.

“Georgia’s superior network of interconnected ports, highways and rail

make it a logistics hub for global service providers like United Arab Shipping,” said Georgia Ports Authority Executive Director Curtis Foltz.

“UASC believes Atlanta is the ideal spot to house our North American Corporate office for a number of reasons,” said Dr. Anil Vitarana, president of United Arab Shipping - North America. “Traditionally, we’ve had a strong presence in the South Atlantic market and we believe the Metro Atlanta area will offer us access to a pool of skilled employees. The excellent global airline network and the quality of life that the area will provide our staff also factored in our decision. In addition, we are excited about the prospect of bringing more than 160 new jobs to the Atlanta area.”

UASC was formed jointly between the Kingdom of Bahrain, the Republic of Iraq, the State of Kuwait, the State of Qatar, the Kingdom of Saudi Arabia and the United Arab Emirates for the purpose of connecting the Middle East to the rest of the world.

The UASC project was a collaborative effort between the Gwinnett Chamber of Commerce and the Metro Atlanta Chamber.

“Home to the world’s busiest airport and more than 70 foreign consulates, metro Atlanta provides companies with opportunities to connect to markets all over the world,” said vice president of global commerce for the Metro Atlanta Chamber Jorge Fernandez. “Having UAS located here also provides a great link between Atlanta and markets in the Middle East.”

# CONFERENCE ON CUTTING-EDGE PORT TECHNOLOGY

## HELD IN SAVANNAH

Savannah was the perfect location for this year's event, as its container port serves as the major gateway for trade into the vibrant and growing Southeast U.S. region.

— **PETER VAN SCHIE**, *WORLD PORT DEVELOPMENT MAGAZINE*

Continues Trend of Distribution Center, Third-party Logistics Growth

**T**he International Port & Terminal Technology Conference and Exhibition came to Savannah, Ga., May 20-21.

The Georgia Ports Authority and MCI Media presented the conference at the Savannah International Trade and Convention Center.

The Port & Terminal Technology Conference has taken place in Europe for nearly a decade

and is now in its sixth year in the U.S.

"This year's conference featured an impressive selection of industry experts speaking on innovations that deliver improved port efficiency," said GPA Executive Director Curtis Foltz.

PTT USA 2014 explored the latest developments, trends and technology affecting global ports and terminals. This conference and exhibition specifically targets industry professionals such as port operations, maintenance and engineering, as well as terminal operators, consultancy firms, dredging contractors, maritime construction firms and suppliers of cargo handling and terminal equipment.

Port & Terminal Technology also featured a technical exhibition, enabling companies to reach a target audience, showcase their products and network with potential, new and existing customers.

# SAILING SCHEDULE

Go to [WWW.GAPORTS.COM](http://WWW.GAPORTS.COM) to download a copy of the Global Services Tool for all-water and inland transit times.

## PORT OF SAVANNAH

TRADE AREA/LINE	CARRIER CODE	FREQUENCY	TERMINAL	TYPE SERVICE
<b>AFRICA (East-South-West)</b>				
ACL Grimaldi	AG	Bi-Weekly	OT	BB/CONT/RO/RO
CSAL	CSA	Monthly	OT	BB/RO/RO
CMA CGM	CC	Weekly	GCT	CONT/REF
Maersk	MS	Weekly	GCT	CONT/REF
Safmarine	SAF	Weekly	GCT	CONT/REF
Safmarine	SAF	10 Days	OT	BB/CONT/REF/RO/RO
United Arab	UA	Weekly	GCT	CONT/REF
ZIM	ZIM	Weekly	GCT	CONT/REF
<b>AUSTRALIA/NEW ZEALAND</b>				
ANL	USL	Weekly	GCT	CONT/REF
CMA CGM	CC	Weekly	GCT	CONT/REF
Marfret	MAR	Weekly	GCT	CONT/REF
Wallenius Wilhelmsen Logistics	WWL	10 Days	OT	BB/CONT/RO/RO
<b>CARIBBEAN/ISLANDS OF THE ATLANTIC</b>				
ANL	USL	Weekly	GCT	CONT/REF
China Shipping	CS	Weekly	GCT	CONT/REF
CMA CGM	CC	Weekly	GCT	CONT/REF
CSAV	CCV	Weekly	GCT	CONT/REF
Evergreen Line	E	Weekly	GCT	CONT/REF
Hanjin	HJ	Weekly	GCT	CONT/REF
Hapag-Lloyd	HPL	Weekly	GCT	CONT/REF
Hyundai	HYU	Weekly	GCT	CONT/REF
Marfret	MAR	Weekly	GCT	CONT/REF
Mediterranean Shipping	MSC	Weekly	GCT	CONT/REF
NYK	NYK	Weekly	GCT	CONT/REF
Yang Ming	YM	Weekly	GCT	CONT/REF
ZIM	ZIM	Weekly	GCT	CONT/REF
<b>FAR EAST/INDONESIA/MALAYSIA</b>				
ANL	USL	Weekly	GCT	CONT/REF
APL	APL	Weekly	GCT	CONT/REF
BBC Chartering	BBC	Monthly	OT	BB
China Shipping	CS	Weekly	GCT	CONT/REF
CMA CGM	CC	Weekly	GCT	CONT/REF
COSCO	COS	Weekly	GCT	CONT/REF
Evergreen Line	E	Weekly	GCT	CONT/REF
Grieg Star Shipping	GSS	Monthly	OT	BB
Hanjin	HJ	Weekly	GCT	CONT/REF
Hapag-Lloyd	HPL	Weekly	GCT	CONT/REF
Hyundai	HYU	Weekly	GCT	CONT/REF
Hyundai General Cargo	ISS	Monthly	OT	BB
"K" Line	K	Weekly	GCT	CONT/REF
Maersk	MS	Weekly	GCT	CONT/REF
Mediterranean Shipping	MSC	Weekly	GCT	CONT/REF
Mitsui OSK	MOL	Weekly	GCT	CONT/REF
NYK	NYK	Weekly	GCT	CONT/REF
Oldendorff	WWL	Monthly	OT	BB
OOCL	OOC	Weekly	GCT	CONT/REF
Pan Ocean	C/NL	Fortnightly	OT	BB
Saga	SFC	Inducement	OT	BB
S K Shipping	TER	Monthly	OT	BB
Stolt	ISS	Fortnightly	GCT	BULK

## SAVANNAH

### OCEAN CARRIER KEY

<b>ACL</b>	<b>Atlantic Container Line</b> (800) 225-1235
<b>AG</b>	<b>ACL Grimaldi</b> (888) 860-4013
<b>APL</b>	<b>APL</b> (800) 999-7733
<b>BBC</b>	<b>BBC Chartering</b> (713) 668-4020
<b>C</b>	<b>Carolina Shipping Company, LP</b> (912) 234-3222
<b>CC</b>	<b>CMA CGM (America) Inc.</b> (877) 556-6308
<b>CCV</b>	<b>CSAV</b> (800) 804-9391
<b>COS</b>	<b>COSCO</b> (843) 769-5443
<b>CS</b>	<b>China Shipping</b> (912) 920-2372
<b>CSA</b>	<b>CSAL Montreal</b> (514) 940-0660
<b>E</b>	<b>Evergreen Line</b> (770) 953-2626
<b>GSS</b>	<b>Grieg Star Shipping</b> (770) 226-5900
<b>HJ</b>	<b>Hanjin Shipping Co., LTD.</b> (770) 825-5500
<b>HPL</b>	<b>Hapag-Lloyd (America)</b> (888) 851-4083
<b>HYU</b>	<b>Hyundai</b> (877) 749-8632
<b>ISS</b>	<b>Inchcape Shipping</b> (912) 644-7151
<b>K</b>	<b>"K" Line</b> (770) 618-4100
<b>MAR</b>	<b>Marfret USA, Inc.</b> (888) 627-3738
<b>MOL</b>	<b>Mitsui OSK Lines</b> (678) 855-7700
<b>MS</b>	<b>Maersk</b> (704) 571-2000
<b>MSC</b>	<b>Mediterranean Shipping</b> (843) 971-4100
<b>NL</b>	<b>Norton Lilly International</b> (912) 234-4342
<b>NYK</b>	<b>NYK Line</b> (770) 956-9444
<b>OOC</b>	<b>OOCL (USA), Inc.</b> (843) 881-2910

Toko.....	TKK.....	Fortnightly.....	OT.....	BB
United Arab.....	UA.....	Weekly.....	GCT.....	CONT/REF
Wallenius Wilhelmsen Logistics.....	WWL.....	10 Days.....	OT.....	BB/CONT/RO/RO
Yang Ming.....	YM.....	Weekly.....	GCT.....	CONT/REF
ZIM.....	ZIM.....	Weekly.....	GCT.....	CONT/REF

**MEDITERRANEAN**

APL.....	APL.....	Weekly.....	GCT.....	CONT/REF
Bahri (formerly NSCSA).....	C.....	21 Days.....	OT.....	BB/CONT/REF/RO/RO
BBC Chartering.....	BBC.....	Monthly.....	OT.....	BB
China Shipping.....	CS.....	Weekly.....	GCT.....	CONT/REF
CMA CGM.....	CC.....	Weekly.....	GCT.....	CONT/REF
COSCO.....	COS.....	Weekly.....	GCT.....	CONT/REF
Evergreen Line.....	E.....	Weekly.....	GCT.....	CONT/REF
Grieg Star Shipping.....	GSS.....	Monthly.....	OT.....	BB
Hanjin.....	HJ.....	Weekly.....	GCT.....	CONT/REF
Hapag-Lloyd.....	HPL.....	Weekly.....	GCT.....	CONT/REF
Hyundai.....	HYU.....	Weekly.....	GCT.....	CONT/REF
“K” Line.....	K.....	Weekly.....	GCT.....	CONT/REF
Maersk.....	MS.....	Weekly.....	GCT.....	CONT/REF
Mediterranean Shipping.....	MSC.....	Weekly.....	GCT.....	CONT/REF
Mitsui OSK.....	MOL.....	Weekly.....	GCT.....	CONT/REF
NYK.....	NYK.....	Weekly.....	GCT.....	CONT/REF
NYK Ro Ro.....	ISS.....	Fortnightly.....	OT.....	RO/RO
OOCL.....	OOC.....	Weekly.....	GCT.....	CONT/REF
Safmarine.....	SAF.....	Weekly.....	GCT.....	CONT/REF
Turkon.....	TUR.....	Weekly.....	GCT.....	CONT/REF
United Arab.....	UA.....	Weekly.....	GCT.....	CONT/REF
Yang Ming.....	YM.....	Weekly.....	GCT.....	CONT/REF
ZIM.....	ZIM.....	Weekly.....	GCT.....	CONT/REF

**NORTH EUROPE/UK/IRELAND/SCANDINAVIA/BALTIC**

ANL.....	USL.....	Weekly.....	GCT.....	CONT/REF
APL.....	APL.....	Weekly.....	GCT.....	CONT/REF
Atlantic Container Line.....	ACL.....	Weekly.....	GCT.....	CONT/REF
BBC Chartering.....	BBC.....	Monthly.....	OT.....	BB
CMA CGM.....	CC.....	Weekly.....	GCT.....	CONT/REF
CSAV.....	CCV.....	Weekly.....	GCT.....	CONT/REF
Hapag-Lloyd.....	HPL.....	Weekly.....	GCT.....	CONT/REF
Hyundai.....	HYU.....	Weekly.....	GCT.....	CONT/REF
Jo Tankers.....	SS.....	Fortnightly.....	GCT.....	BULK
Maersk.....	MS.....	Weekly.....	GCT.....	CONT/REF
Marfret.....	MAR.....	Weekly.....	GCT.....	CONT/REF
Mediterranean Shipping.....	MSC.....	Weekly.....	GCT.....	CONT/REF
Mitsui OSK.....	MOL.....	Weekly.....	GCT.....	CONT/REF
NYK.....	NYK.....	Weekly.....	GCT.....	CONT/REF
OOCL.....	OOC.....	Weekly.....	GCT.....	CONT/REF
Saga.....	SFC.....	Inducement.....	OT.....	BB
Wallenius Wilhelmsen Logistics.....	WWL.....	10 Days.....	OT.....	BB/CONT/RO/RO

**RED SEA/PERSIAN GULF/INDIA/PAKISTAN/MYANMAR**

APL.....	APL.....	Weekly.....	GCT.....	CONT/REF
Bahri (formerly NSCSA).....	C.....	21 Days.....	OT.....	BB/CONT/REF/RO/RO
CMA CGM.....	CC.....	Weekly.....	GCT.....	CONT/REF
COSCO.....	COS.....	Weekly.....	GCT.....	CONT/REF
Evergreen Line.....	E.....	Weekly.....	GCT.....	CONT/REF
Hanjin.....	HJ.....	Weekly.....	GCT.....	CONT/REF
Hapag-Lloyd.....	HPL.....	Weekly.....	GCT.....	CONT/REF
ZIM.....	ZIM.....	Weekly.....	GCT.....	CONT/REF
Hyundai.....	HYU.....	Weekly.....	GCT.....	CONT/REF
“K” Line.....	K.....	Weekly.....	GCT.....	CONT/REF
Maersk.....	MS.....	Weekly.....	GCT.....	CONT/REF
Mediterranean Shipping.....	MSC.....	Weekly.....	GCT.....	CONT/REF
Mediterranean Shipping.....	MSC.....	Weekly.....	GCT.....	CONT/REF
Mitsui OSK.....	MOL.....	Weekly.....	GCT.....	CONT/REF
NYK.....	NYK.....	Weekly.....	GCT.....	CONT/REF
OOCL.....	OOC.....	Weekly.....	GCT.....	CONT/REF
Safmarine.....	SAF.....	Weekly.....	GCT.....	CONT/REF

<b>SAF</b>	<b>Safmarine</b> (866) 866-4723
<b>SFC</b>	<b>Saga Forest Carriers</b> (912) 790-0300
<b>SS</b>	<b>Southern Shipping</b> (912) 644-7083
<b>TER</b>	<b>Terminal Shipping</b> (912) 964-5200
<b>TKK</b>	<b>Toko Line</b> (201) 392-0368
<b>TUR</b>	<b>Turkon Line</b> (912) 233-7877
<b>UA</b>	<b>United Arab</b> (404) 261-7598
<b>USL</b>	<b>US Lines</b> (866) 651-5847
<b>WWL</b>	<b>Wallenius Wilhelmsen Logistics</b> (912) 233-3239
<b>YM</b>	<b>Yang Ming (America) Corp.</b> (770) 931-9033
<b>ZIM</b>	<b>Zim American-Israeli</b> (912) 964-3100

**SAVANNAH TERMINAL  
& CARGO SERVICE KEYS**

<b>GCT</b>	<b>Garden City Terminal</b>
<b>OT</b>	<b>Ocean Terminal</b>
<b>CONT</b>	<b>Container</b>
<b>BB</b>	<b>Breakbulk</b>
<b>BULK</b>	<b>Bulk</b>
<b>RO/RO</b>	<b>Roll-On/Roll-Off</b>
<b>REF</b>	<b>Refrigerated</b>

TRADE AREA/LINE	CARRIER CODE	FREQUENCY	TERMINAL	TYPE SERVICE
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For all-water and inland transit times and services, visit the GPA Global Carrier Service Matrix at [www.gaports.com](http://www.gaports.com).

United Arab	UA	Weekly	GCT	CONT/REF
Yang Ming	YM	Weekly	GCT	CONT/REF
ZIM	ZIM	Weekly	GCT	CONT/REF

#### SOUTH/CENTRAL AMERICA

ANL	USL	Weekly	GCT	CONT/REF
APL	APL	Weekly	GCT	CONT/REF
China Shipping	CS	Weekly	GCT	CONT/REF
CMA CGM	CC	Weekly	GCT	CONT/REF
COSCO	COS	Weekly	GCT	CONT/REF
CSAV	CCV	Weekly	GCT	CONT/REF
Evergreen Line	E	Weekly	GCT	CONT/REF
Hanjin	HJ	Weekly	GCT	CONT/REF
Hapag-Lloyd	HPL	Weekly	GCT	CONT/REF
Hyundai	HYU	Weekly	GCT	CONT/REF
Maersk	MS	Weekly	GCT	CONT/REF
Marfret	MAR	Weekly	GCT	CONT/REF
Mediterranean Shipping	MSC	Weekly	GCT	CONT/REF
Mitsui OSK	MOL	Weekly	GCT	CONT/REF
NYK	NYK	Weekly	GCT	CONT/REF
Saga	SFC	Inducement	OT	BB
Wallenius Wilhelmsen Logistics	WWL	10 Days	OT	BB/CONT/RO/RO
Yang Ming	YM	Weekly	GCT	CONT/REF
ZIM	ZIM	Weekly	GCT	CONT/REF

## PORT OF BRUNSWICK

TRADE AREA/LINE	CARRIER CODE	FREQUENCY	TERMINAL	TYPE SERVICE
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#### NORTHEAST/SOUTHEAST ASIA

Eukor	ISS	Weekly	CI	RO/RO
Höegh Autoliners	HU	Fortnightly	CI	RO/RO
"K" Line	KCC	Fortnightly	CI	RO/RO
NYK RoRo	ISS	Monthly	CI	RO/RO
Wallenius Wilhelmsen Logistics	WWL	Weekly	CI	RO/RO

#### AUSTRALIA/NEW ZEALAND

"K" Line	KCC	Fortnightly	CI	RO/RO
NYK RoRo	ISS	Monthly	CI	RO/RO

#### MIDDLE EAST

Eukor	ISS	Fortnightly	CI	RO/RO
NYK RoRo	ISS	Inducement	CI	RO/RO
Wallenius Wilhelmsen Logistics	WWL	Fortnightly	CI	RO/RO

#### NORTHERN EUROPE/UK/IRELAND/SCANDINAVIA/BALTIC

American RO/RO	WWL	Weekly	CI	RO/RO
Grieg Star Shipping	GSS	14 Days	MP	BB
"K" Line	KCC	Weekly	CI	RO/RO
Mitsui OSK Bulk Shipping	NL	Fortnightly	CI	RO/RO
Volkswagen Logistics	C	Bi-Weekly	CI	RO/RO
Wallenius Wilhelmsen Logistics	WWL	Weekly	CI	RO/RO

#### MEXICO

American RO/RO	WWL	Weekly	CI	RO/RO
Mitsui OSK Bulk Shipping	NL	Fortnightly	CI	RO/RO
Volkswagen Logistics	C	Weekly	CI	RO/RO
Wallenius Wilhelmsen Logistics	WWL	Weekly	CI	RO/RO

#### SOUTH/CENTRAL AMERICA

Eukor	ISS	Monthly	CI	RO/RO
Mitsui OSK Bulk Shipping	NL	Fortnightly	CI	RO/RO
Wallenius Wilhelmsen Logistics	WWL	Weekly	CI	RO/RO

#### AFRICA

Mitsui OSK Bulk Shipping	NL	Fortnightly	CI	RO/RO
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#### SAVANNAH TERMINAL & CARGO SERVICE KEYS

GCT	Garden City Terminal
OT	Ocean Terminal
CONT	Container
BB	Breakbulk
BULK	Bulk
RO/RO	Roll-On/Roll-Off
REF	Refrigerated

## BRUNSWICK

#### OCEAN CARRIER KEY

C	Carolina Shipping Company, LP (912) 234-7221
GSS	Grieg Star Shipping (770) 226-5900
HU	Höegh Autoliners Inc. (904) 696-7750
ISS	Inchcape Shipping (912) 644-7151
KCC	"K" Line (866) 233-6875
NL	Norton Lilly International (912) 234-4342
WWL	Wallenius Wilhelmsen Logistics (912) 233-3239

#### BRUNSWICK TERMINAL & CARGO SERVICE KEYS

CI	Colonel's Island
MP	Mayor's Point
BB	Breakbulk
RO/RO	Roll-On/Roll-Off



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– Rick Gabrielson ▪ Target  
Director International  
Transportation

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## URUGUAY DELEGATION



**Federico Stanham**, General Manager - National Institute for Logistics | **Juan Ignacio Villalba**, Chief of Economy and Information - National Institute for Logistics | **Cliff Pyron**, GPA Chief Commercial Officer | **Graciela Dos Santos**, wife of Alberto Diaz | **Alberto Diaz**, President of Uruguayan Port Authority | **Beatriz Tabacco**, President National Institute for Logistics/Director of Planning and Logistics - Ministry of Transport and Public Works | **Natalia Mottillo**, Chief of Institutional Communication - National Institute for Logistics | **Gaston Soler**, Chief of Engineering and Technology - National Institute for Logistics | **Juan Carlos Rodriguez**, General Manager Costa Oriental - 3PL Logistics Operator / President of Logistics Chamber of Uruguay and of Latin American Logistics Association | **Greg Van Brunt**, GPA Trade Development | **Gregorio Aznarez**, East Coast Terminal Co. (a subsidiary of the Savannah, Ga.-based Peoples Industries)



**Justin Timberlake's tour in support of his new album, The 20/20 Experience, headed to London, by way of the Port of Savannah.** The Georgia Ports Authority, along with logistics partners Cargo-Group, OOCL and Hapag-Lloyd vessel Tokyo Express, moved the entertainer's stage material in preparation for the British leg of his tour. The freight, worth \$55 million, filled 28 shipping containers. The equipment includes a 115-foot wide stage that sits atop two rolling towers powered by electric motors. The Tokyo Express set sail Wednesday, March 12.

# IAP Marketing Director Passes Away

T.J. Norvell, 49, of Brunswick, died Tuesday, February 18, 2014, at his residence. Memorial services were held at 11AM Saturday, February 22, 2014 at The Chapel in Brunswick with Rev. Drew Thompson officiating. A private inurnment will take place at Chapel Park Cemetery.

Born April 25, 1964 to Cecil M. and Marlene T. Norvell, he was a Marketing Director with International Auto Processing. Mr. Norvell had been a resident of Glynn County since 1985, and was a member of The Chapel. He enjoyed travel with his family, was an avid football fan, enjoyed fishing, golf, boating, and restoring automobiles.

Survivors include his wife of 25 years, Karen K. Norvell, four children, Krista Lee Norvell, Nicole Ann Norvell, Charles Joseph Norvell, and Cecil Robert Norvell, his parents, Marlene and Cecil Norvell all of Brunswick, two sisters, Theresa Norvell Carter and husband Terry of Savannah, and Margaret Norvell Phillips of Brunswick, and several nieces and nephews.

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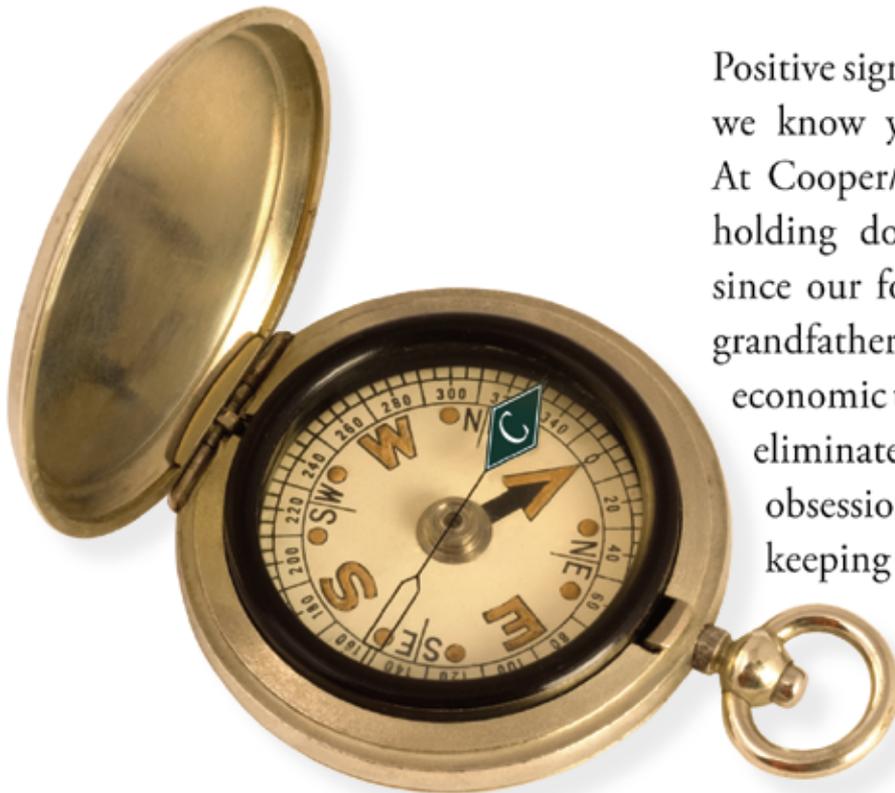
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